

# Local Market Update – December 2019

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®



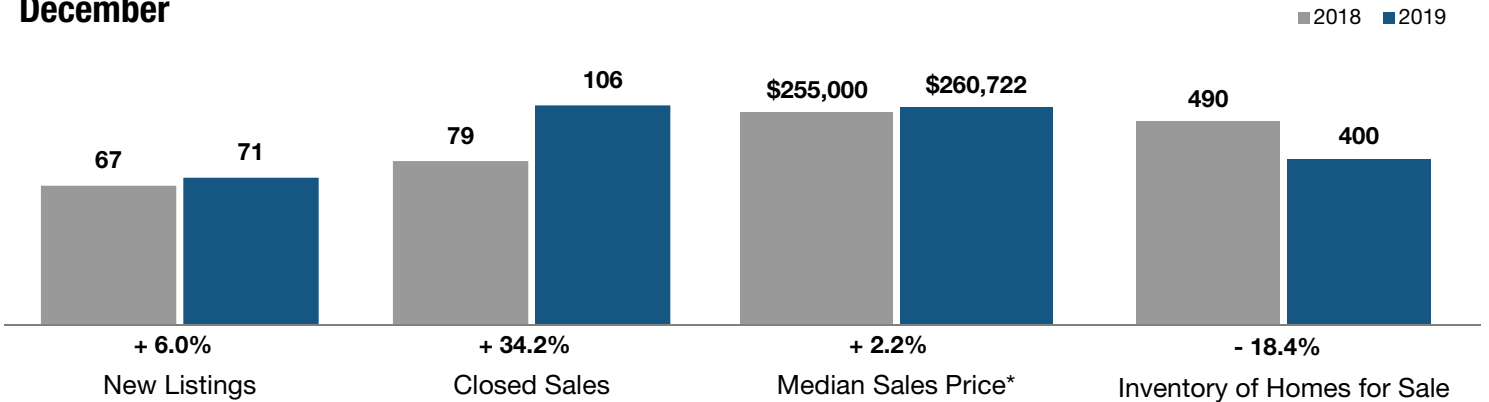
## Hilton Head Totals

Condos / Villas Only

Key Metrics	December			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	67	71	+ 6.0%	1,453	1,435	- 1.2%
Closed Sales	79	106	+ 34.2%	1,116	1,192	+ 6.8%
Median Sales Price*	\$255,000	\$260,722	+ 2.2%	\$242,250	\$250,038	+ 3.2%
Percent of List Price Received*	94.8%	95.6%	+ 0.8%	95.7%	95.6%	- 0.0%
Days on Market Until Sale	122	142	+ 16.4%	124	134	+ 8.1%
Inventory of Homes for Sale	490	400	- 18.4%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### December



### Historical Median Sales Price Rolling 12-Month Calculation

