

Local Market Update – December 2019

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®



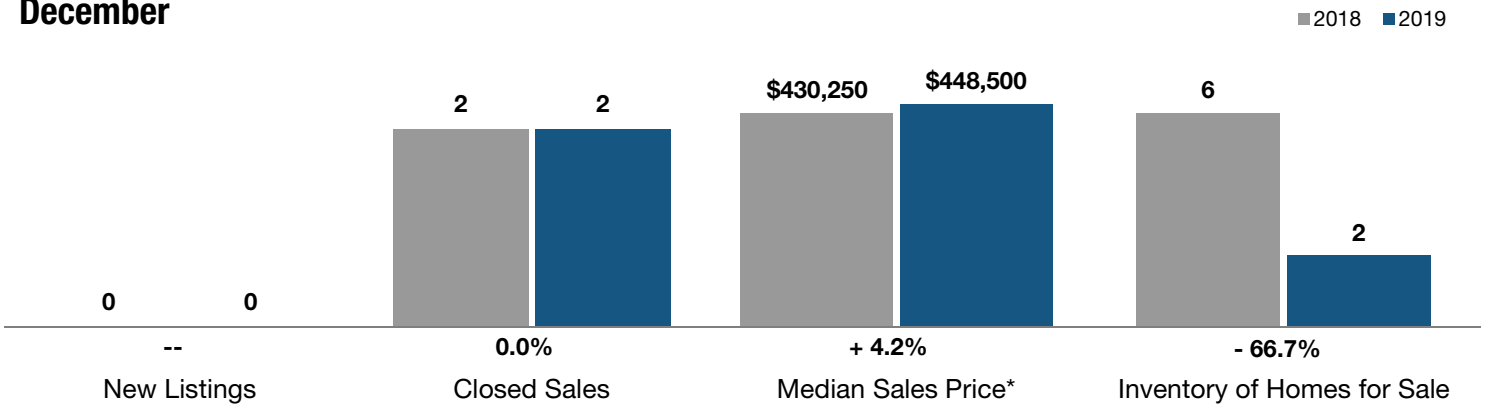
3: Shipyard

Detached Homes Only

Key Metrics	December			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	0	0	--	15	15	0.0%
Closed Sales	2	2	0.0%	9	17	+ 88.9%
Median Sales Price*	\$430,250	\$448,500	+ 4.2%	\$470,000	\$475,500	+ 1.2%
Percent of List Price Received*	99.7%	96.1%	- 3.6%	95.3%	95.0%	- 0.4%
Days on Market Until Sale	168	305	+ 81.3%	134	171	+ 27.9%
Inventory of Homes for Sale	6	2	- 66.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

December



Historical Median Sales Price Rolling 12-Month Calculation

