

Local Market Update – December 2019

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®



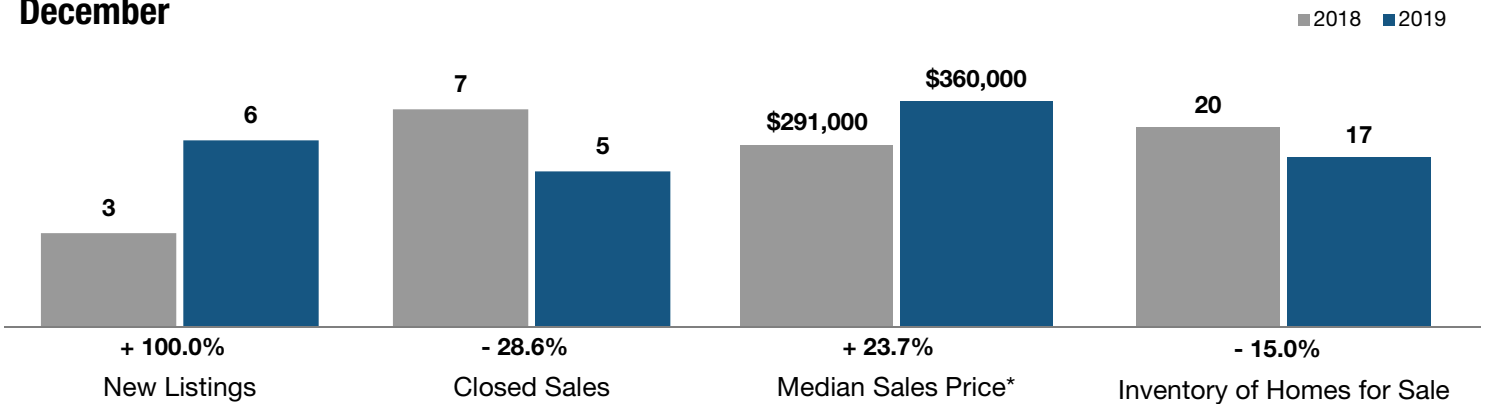
3: Shipyard

Condos / Villas Only

Key Metrics	December			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	3	6	+ 100.0%	106	94	- 11.3%
Closed Sales	7	5	- 28.6%	105	84	- 20.0%
Median Sales Price*	\$291,000	\$360,000	+ 23.7%	\$300,000	\$315,000	+ 5.0%
Percent of List Price Received*	94.9%	94.8%	- 0.1%	96.0%	95.8%	- 0.1%
Days on Market Until Sale	130	133	+ 2.5%	132	117	- 11.5%
Inventory of Homes for Sale	20	17	- 15.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

December



Historical Median Sales Price Rolling 12-Month Calculation

