

# Local Market Update – December 2019

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

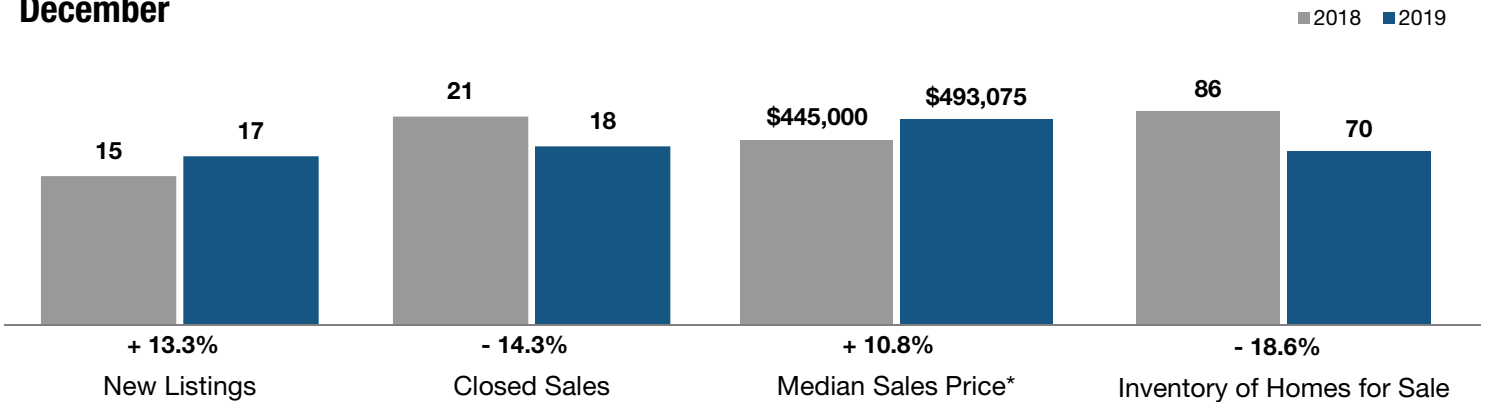


## 9: Hilton Head Plantation

Key Metrics	December			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	15	17	+ 13.3%	354	330	- 6.8%
Closed Sales	21	18	- 14.3%	306	272	- 11.1%
Median Sales Price*	\$445,000	<b>\$493,075</b>	+ 10.8%	\$450,000	<b>\$456,550</b>	+ 1.5%
Percent of List Price Received*	97.9%	<b>96.3%</b>	- 1.7%	96.5%	<b>96.5%</b>	+ 0.0%
Days on Market Until Sale	128	125	- 2.2%	123	113	- 7.4%
Inventory of Homes for Sale	86	70	- 18.6%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### December



### Historical Median Sales Price Rolling 12-Month Calculation

