

Local Market Update – December 2019

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

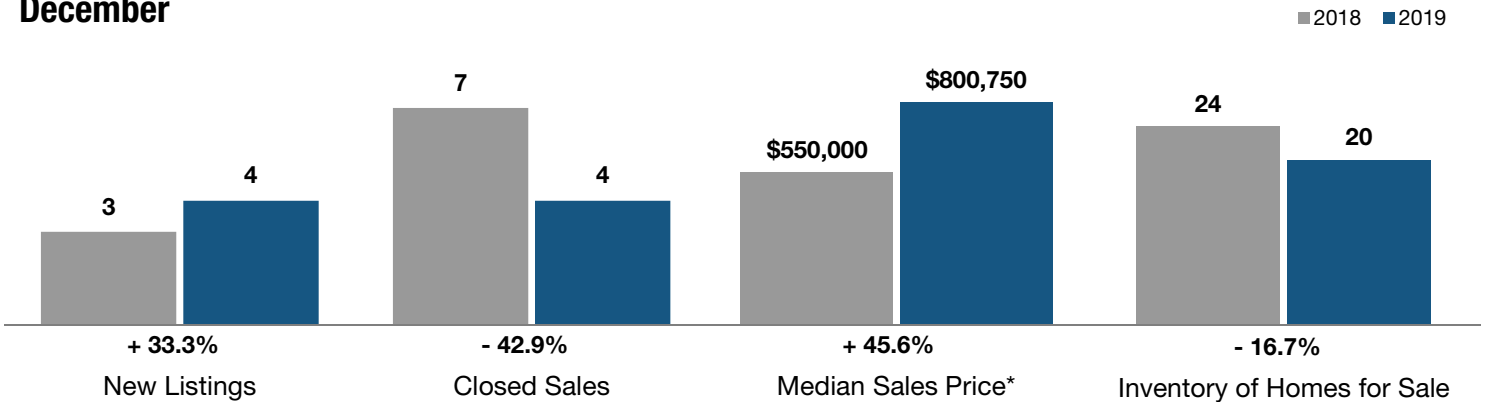


11: Indigo Run

Key Metrics	December			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	3	4	+ 33.3%	89	71	- 20.2%
Closed Sales	7	4	- 42.9%	63	52	- 17.5%
Median Sales Price*	\$550,000	\$800,750	+ 45.6%	\$680,000	\$669,150	- 1.6%
Percent of List Price Received*	96.7%	98.2%	+ 1.5%	96.7%	96.6%	- 0.2%
Days on Market Until Sale	160	66	- 58.7%	158	158	+ 0.4%
Inventory of Homes for Sale	24	20	- 16.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

December



Historical Median Sales Price Rolling 12-Month Calculation

