

Local Market Update – December 2019

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

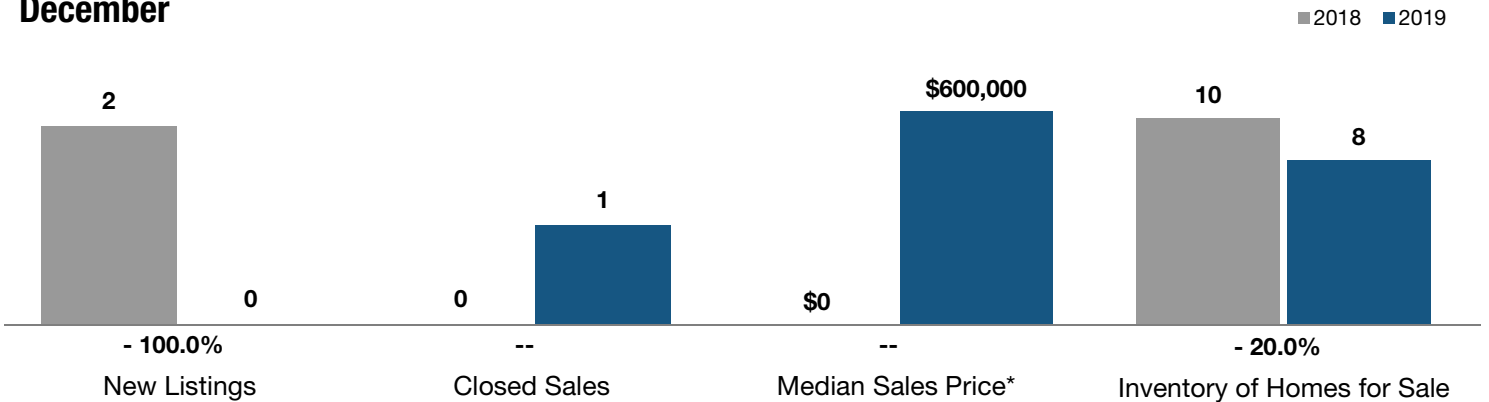


12: Spanish Wells

Key Metrics	December			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	2	0	- 100.0%	20	20	0.0%
Closed Sales	0	1	--	15	12	- 20.0%
Median Sales Price*	\$0	\$600,000	--	\$1,015,000	\$1,175,000	+ 15.8%
Percent of List Price Received*	0.0%	95.4%	--	93.5%	93.8%	+ 0.4%
Days on Market Until Sale	0	169	--	232	132	- 43.0%
Inventory of Homes for Sale	10	8	- 20.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

December



Historical Median Sales Price Rolling 12-Month Calculation

