

Local Market Update – December 2019

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®



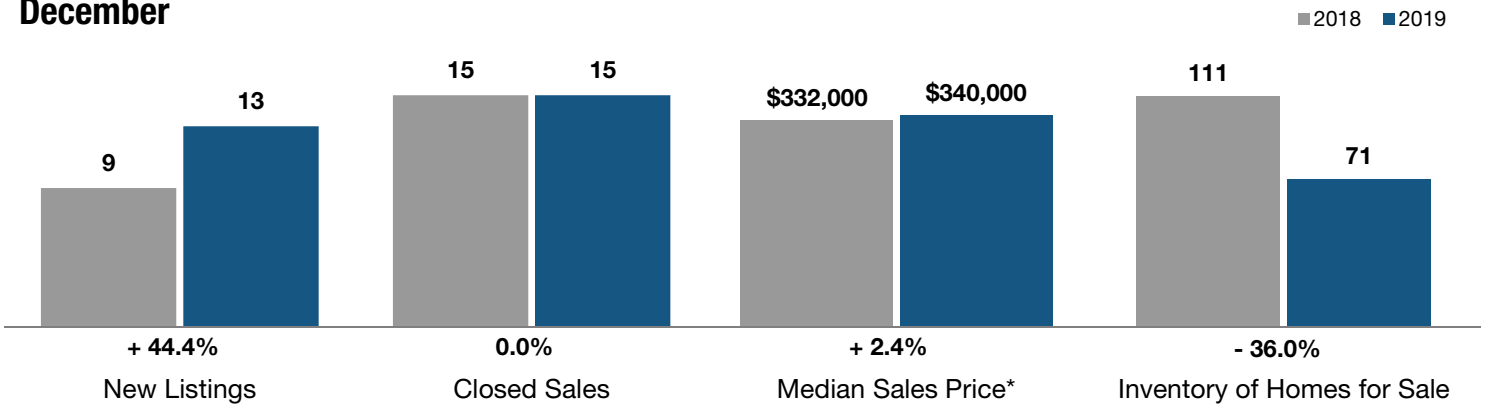
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Detached Homes Only

Key Metrics	December			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	9	13	+ 44.4%	311	213	- 31.5%
Closed Sales	15	15	0.0%	195	167	- 14.4%
Median Sales Price*	\$332,000	\$340,000	+ 2.4%	\$340,000	\$335,000	- 1.5%
Percent of List Price Received*	95.9%	97.9%	+ 2.1%	97.2%	97.7%	+ 0.5%
Days on Market Until Sale	134	153	+ 14.5%	133	180	+ 34.9%
Inventory of Homes for Sale	111	71	- 36.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

December



Historical Median Sales Price Rolling 12-Month Calculation

