

Local Market Update – December 2019

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

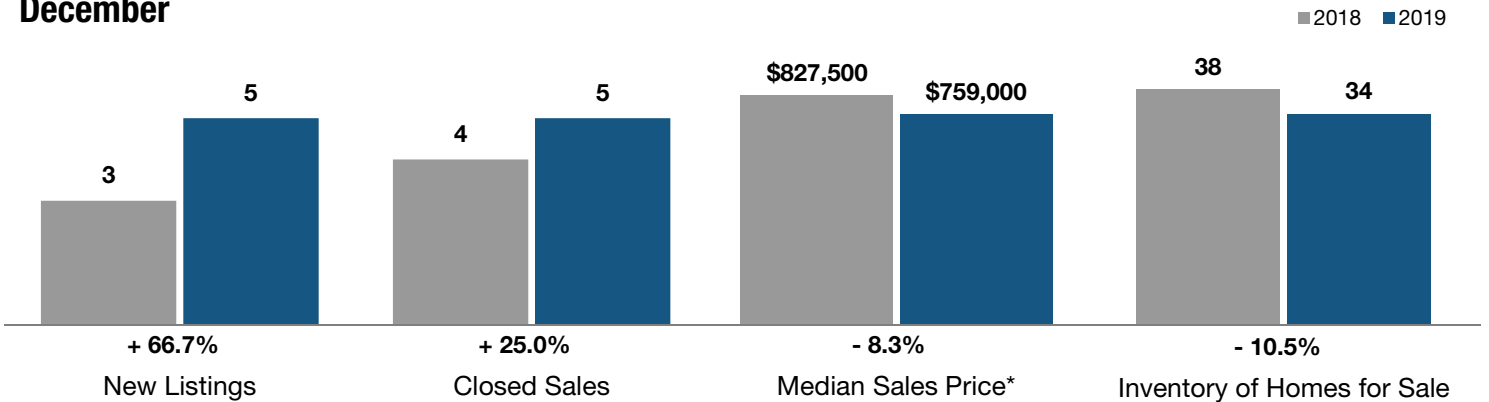


18: Colleton River

Key Metrics	December			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	3	5	+ 66.7%	57	53	- 7.0%
Closed Sales	4	5	+ 25.0%	22	29	+ 31.8%
Median Sales Price*	\$827,500	\$759,000	- 8.3%	\$801,750	\$877,500	+ 9.4%
Percent of List Price Received*	94.7%	96.0%	+ 1.4%	93.7%	93.7%	+ 0.0%
Days on Market Until Sale	151	292	+ 92.8%	227	272	+ 20.0%
Inventory of Homes for Sale	38	34	- 10.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

December



Historical Median Sales Price Rolling 12-Month Calculation

