

Local Market Update – December 2019

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

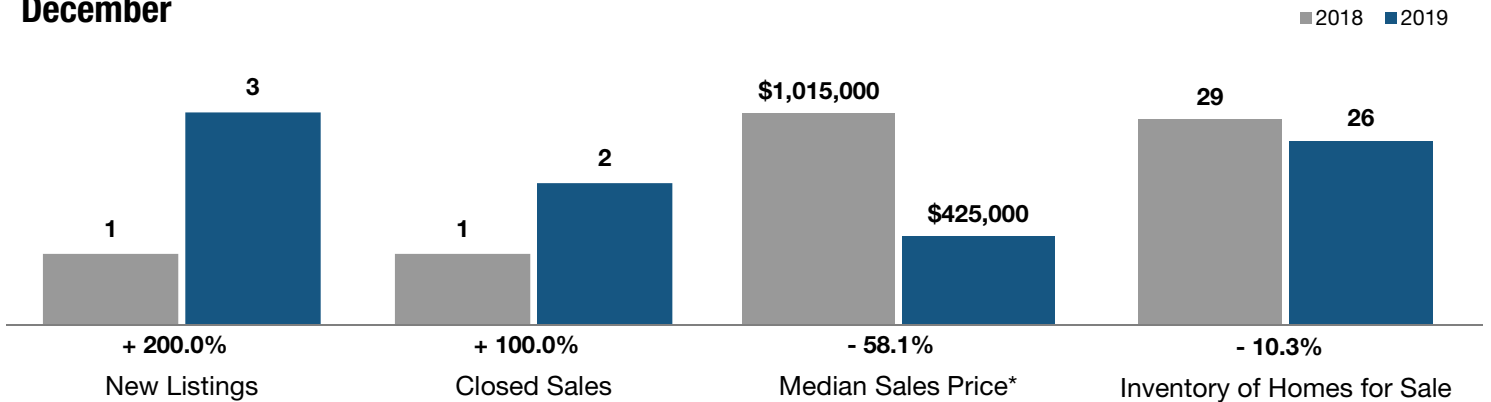


21: Berkeley Hall

Key Metrics	December			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	1	3	+ 200.0%	56	42	- 25.0%
Closed Sales	1	2	+ 100.0%	28	18	- 35.7%
Median Sales Price*	\$1,015,000	\$425,000	- 58.1%	\$390,000	\$417,000	+ 6.9%
Percent of List Price Received*	94.1%	94.2%	+ 0.2%	93.9%	95.3%	+ 1.5%
Days on Market Until Sale	116	292	+ 151.3%	218	235	+ 7.9%
Inventory of Homes for Sale	29	26	- 10.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

December



Historical Median Sales Price Rolling 12-Month Calculation

