

Local Market Update – December 2019

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

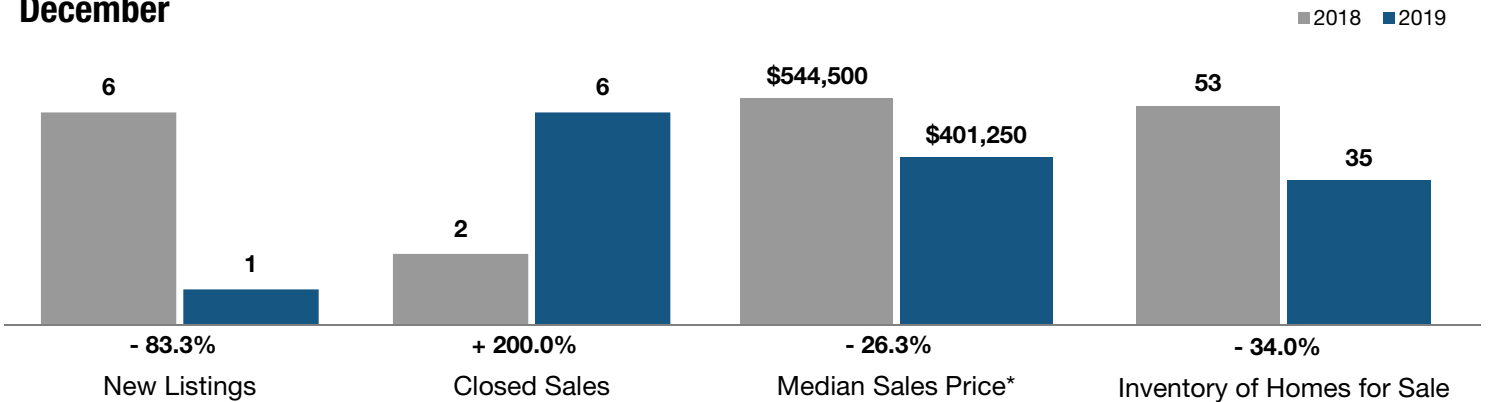


25: Callawassie Island

Key Metrics	December			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	6	1	- 83.3%	67	61	- 9.0%
Closed Sales	2	6	+ 200.0%	41	42	+ 2.4%
Median Sales Price*	\$544,500	\$401,250	- 26.3%	\$375,000	\$386,950	+ 3.2%
Percent of List Price Received*	96.9%	92.1%	- 4.9%	94.5%	94.2%	- 0.3%
Days on Market Until Sale	249	162	- 34.9%	311	238	- 23.4%
Inventory of Homes for Sale	53	35	- 34.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

December



Historical Median Sales Price Rolling 12-Month Calculation

