

Local Market Update – December 2019

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

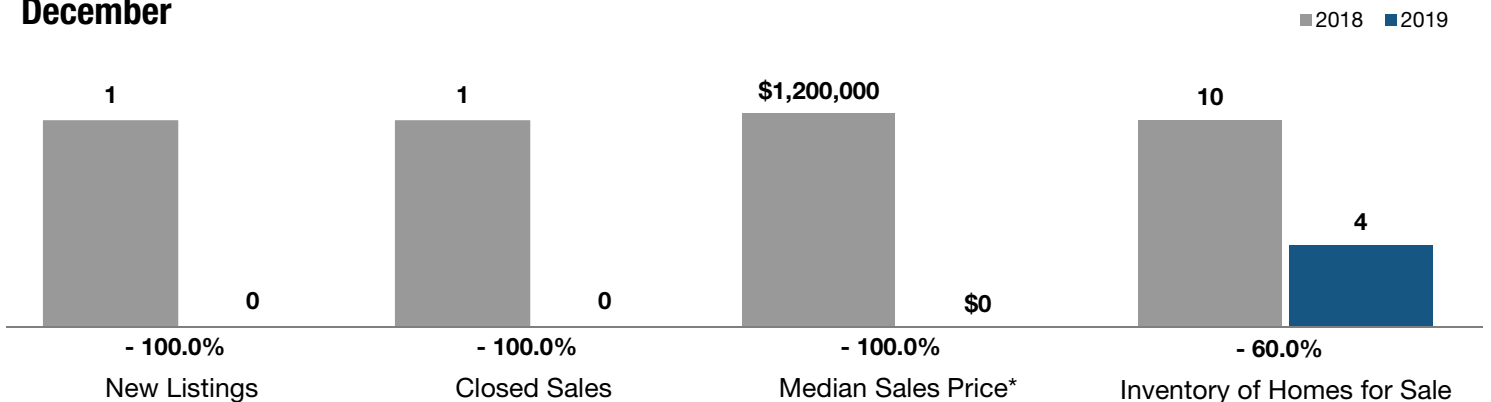


28: Beauf. Co - S. of Broad River

Key Metrics	December			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	1	0	- 100.0%	15	7	- 53.3%
Closed Sales	1	0	- 100.0%	4	8	+ 100.0%
Median Sales Price*	\$1,200,000	\$0	- 100.0%	\$627,500	\$705,000	+ 12.4%
Percent of List Price Received*	92.3%	0.0%	- 100.0%	95.7%	93.5%	- 2.3%
Days on Market Until Sale	336	0	- 100.0%	161	323	+ 100.0%
Inventory of Homes for Sale	10	4	- 60.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

December



Historical Median Sales Price Rolling 12-Month Calculation

