

Local Market Update – December 2019

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

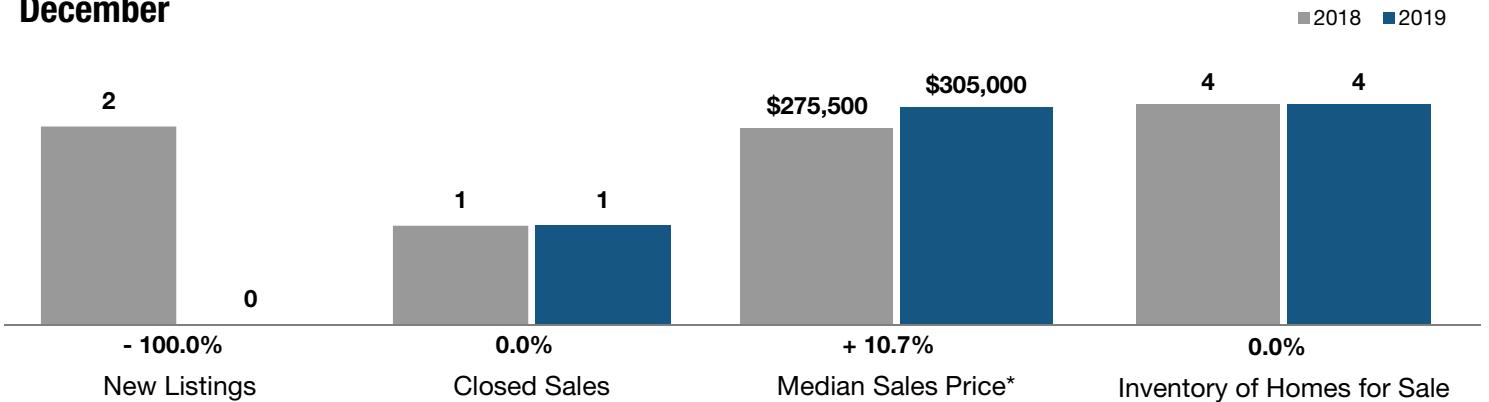


32: Hampton Pointe

Key Metrics	December			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	2	0	- 100.0%	8	9	+ 12.5%
Closed Sales	1	1	0.0%	3	5	+ 66.7%
Median Sales Price*	\$275,500	\$305,000	+ 10.7%	\$275,500	\$369,900	+ 34.3%
Percent of List Price Received*	98.7%	96.8%	- 1.9%	96.2%	96.6%	+ 0.4%
Days on Market Until Sale	127	100	- 21.3%	134	270	+ 101.5%
Inventory of Homes for Sale	4	4	0.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

December



Historical Median Sales Price Rolling 12-Month Calculation

