

Local Market Update – December 2019

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

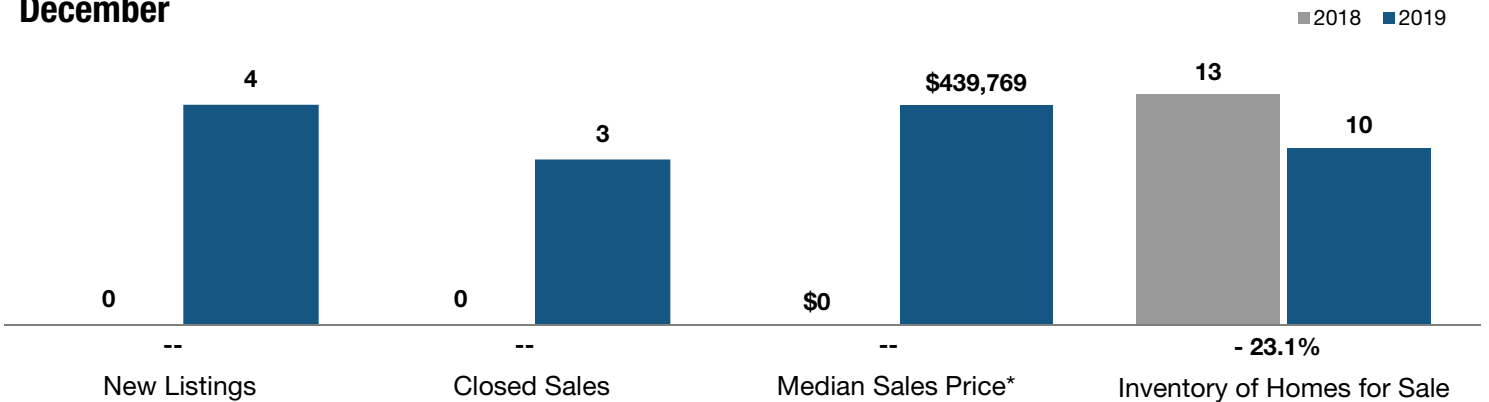


33: Hilton Head Lakes

Key Metrics	December			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	0	4	--	27	29	+ 7.4%
Closed Sales	0	3	--	11	19	+ 72.7%
Median Sales Price*	\$0	\$439,769	--	\$328,000	\$335,900	+ 2.4%
Percent of List Price Received*	0.0%	95.6%	--	96.6%	97.0%	+ 0.4%
Days on Market Until Sale	0	73	--	154	150	- 2.3%
Inventory of Homes for Sale	13	10	- 23.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

December



Historical Median Sales Price Rolling 12-Month Calculation

