

# Local Market Update – March 2020

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®



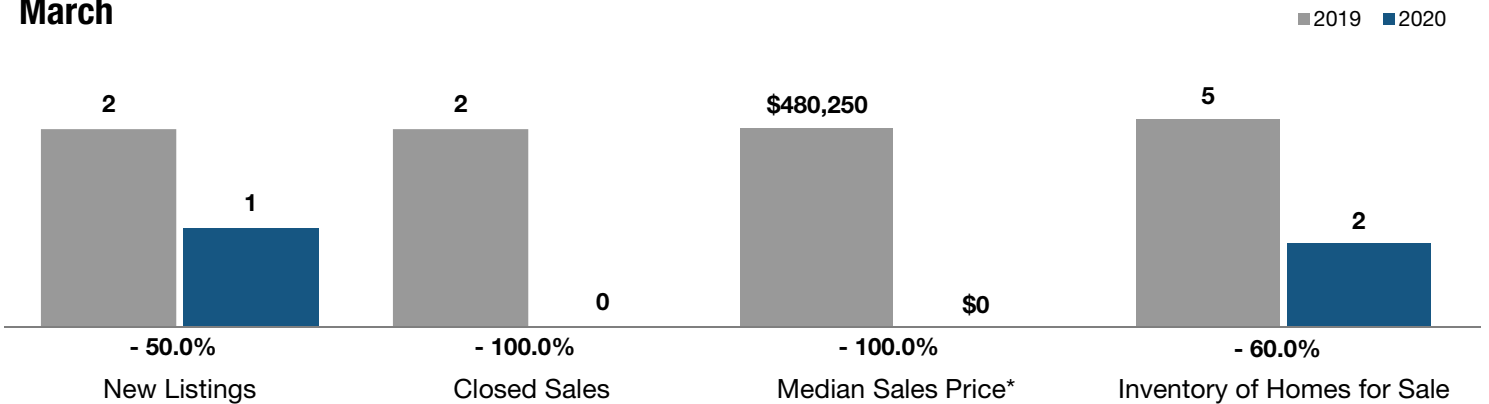
## 3: Shipyard

Detached Homes Only

Key Metrics	March			Year to Date		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	2	1	- 50.0%	6	2	- 66.7%
Closed Sales	2	0	- 100.0%	3	0	- 100.0%
Median Sales Price*	\$480,250	\$0	- 100.0%	\$485,000	\$0	- 100.0%
Percent of List Price Received*	91.1%	0.0%	- 100.0%	91.9%	0.0%	- 100.0%
Days on Market Until Sale	223	0	- 100.0%	243	0	- 100.0%
Inventory of Homes for Sale	5	2	- 60.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### March



### Historical Median Sales Price Rolling 12-Month Calculation

