

Local Market Update – March 2020

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

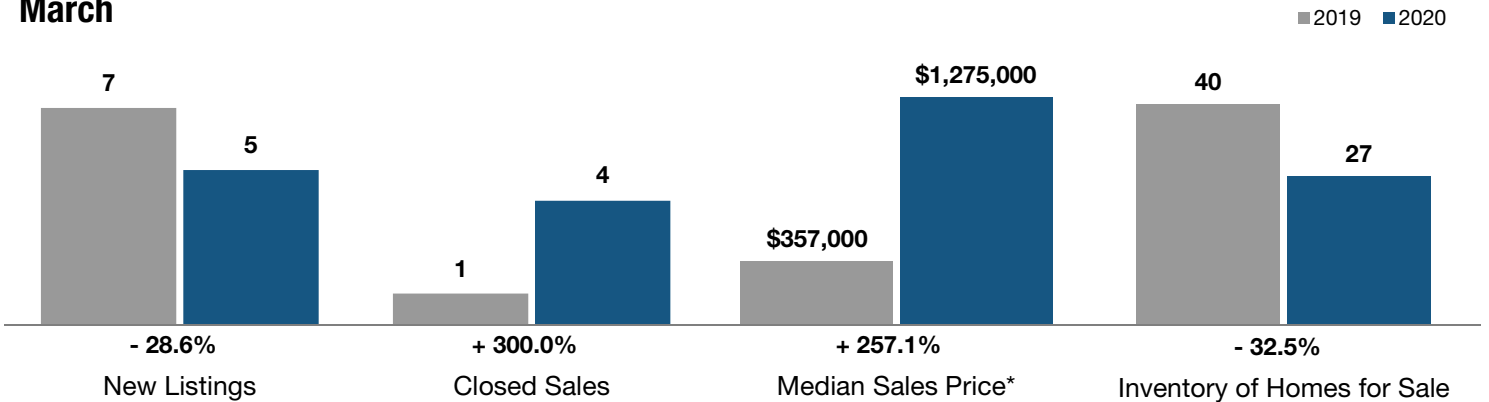


4: Wexford

Key Metrics	March			Year to Date		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	7	5	- 28.6%	21	16	- 23.8%
Closed Sales	1	4	+ 300.0%	6	13	+ 116.7%
Median Sales Price*	\$357,000	\$1,275,000	+ 257.1%	\$1,395,000	\$1,060,000	- 24.0%
Percent of List Price Received*	89.3%	94.8%	+ 6.2%	92.9%	91.7%	- 1.3%
Days on Market Until Sale	74	266	+ 259.1%	155	285	+ 83.9%
Inventory of Homes for Sale	40	27	- 32.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

March



Historical Median Sales Price Rolling 12-Month Calculation

