

# Local Market Update – March 2020

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

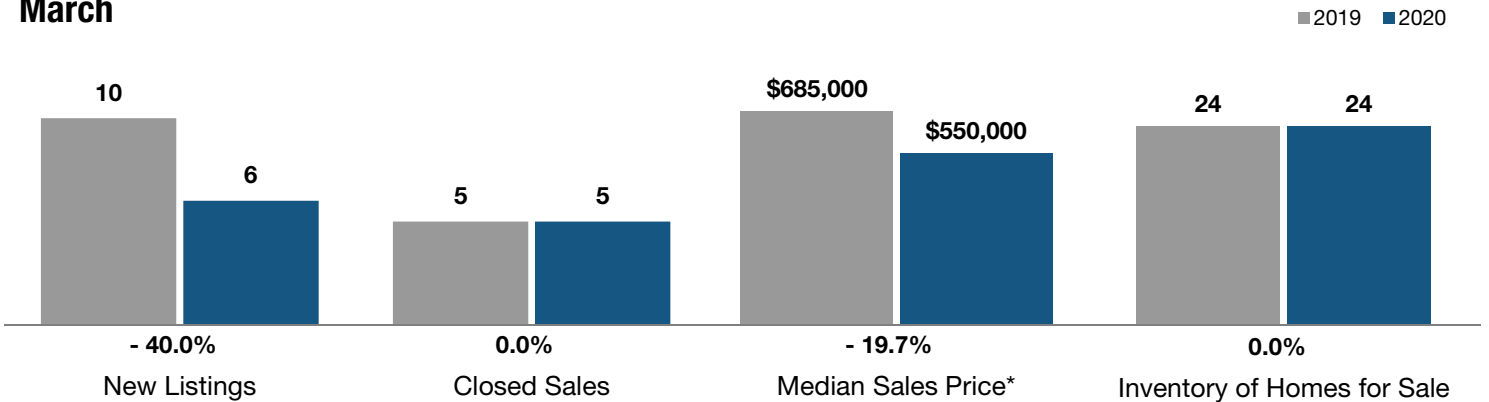


## 11: Indigo Run

Key Metrics	March			Year to Date		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	10	6	- 40.0%	22	21	- 4.5%
Closed Sales	5	5	0.0%	13	11	- 15.4%
Median Sales Price*	\$685,000	\$550,000	- 19.7%	\$675,100	\$556,000	- 17.6%
Percent of List Price Received*	96.4%	93.7%	- 2.8%	97.6%	94.3%	- 3.3%
Days on Market Until Sale	214	159	- 25.9%	147	146	- 0.9%
Inventory of Homes for Sale	24	24	0.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### March



### Historical Median Sales Price Rolling 12-Month Calculation

