

# Local Market Update – March 2020

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

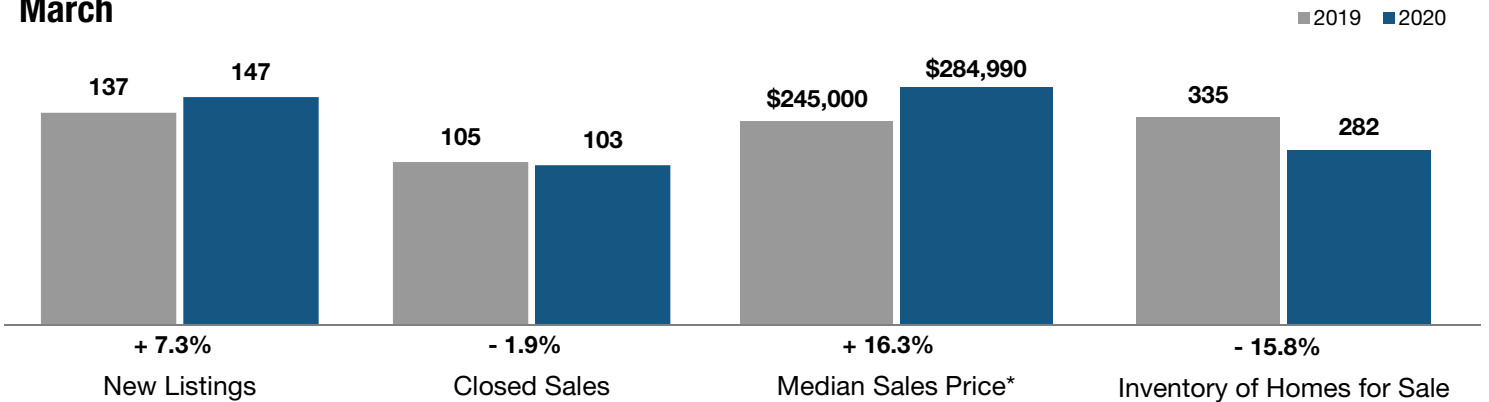


## 16: Bluffton / Off Plantation

Key Metrics	March			Year to Date		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	137	147	+ 7.3%	397	376	- 5.3%
Closed Sales	105	103	- 1.9%	271	267	- 1.5%
Median Sales Price*	\$245,000	\$284,990	+ 16.3%	\$255,000	\$278,000	+ 9.0%
Percent of List Price Received*	97.4%	98.2%	+ 0.8%	97.2%	98.0%	+ 0.9%
Days on Market Until Sale	123	115	- 7.0%	116	121	+ 4.5%
Inventory of Homes for Sale	335	282	- 15.8%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### March



### Historical Median Sales Price Rolling 12-Month Calculation

