

# Local Market Update – March 2020

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

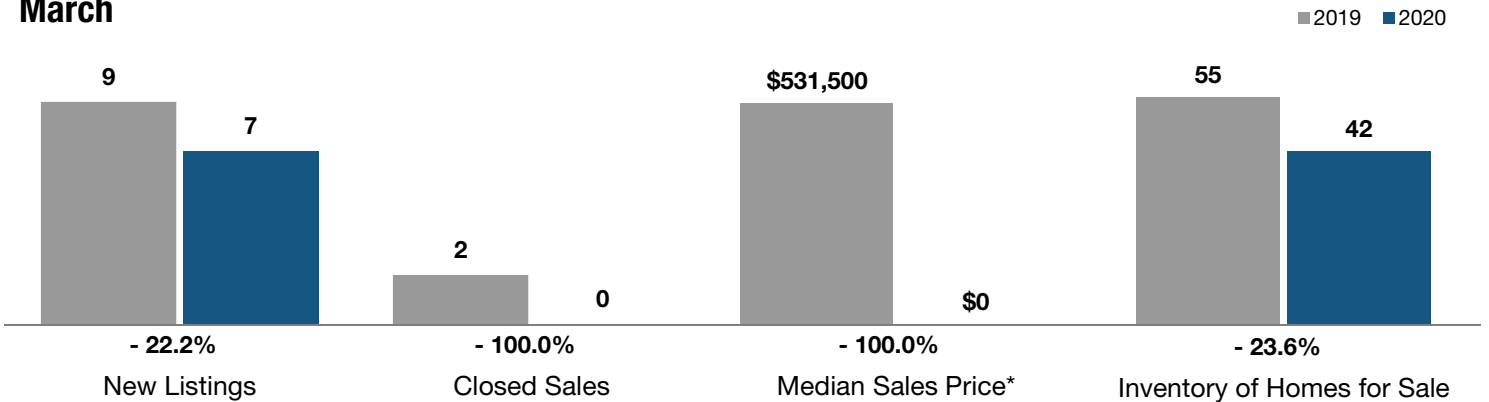


## Callawassie Island

Key Metrics	March			Year to Date		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	9	7	- 22.2%	24	23	- 4.2%
Closed Sales	2	0	- 100.0%	6	3	- 50.0%
Median Sales Price*	\$531,500	\$0	- 100.0%	\$492,500	\$208,000	- 57.8%
Percent of List Price Received*	92.7%	0.0%	- 100.0%	91.3%	93.3%	+ 2.1%
Days on Market Until Sale	387	0	- 100.0%	305	339	+ 11.3%
Inventory of Homes for Sale	55	42	- 23.6%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### March



### Historical Median Sales Price Rolling 12-Month Calculation

