

# Local Market Update – March 2020

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

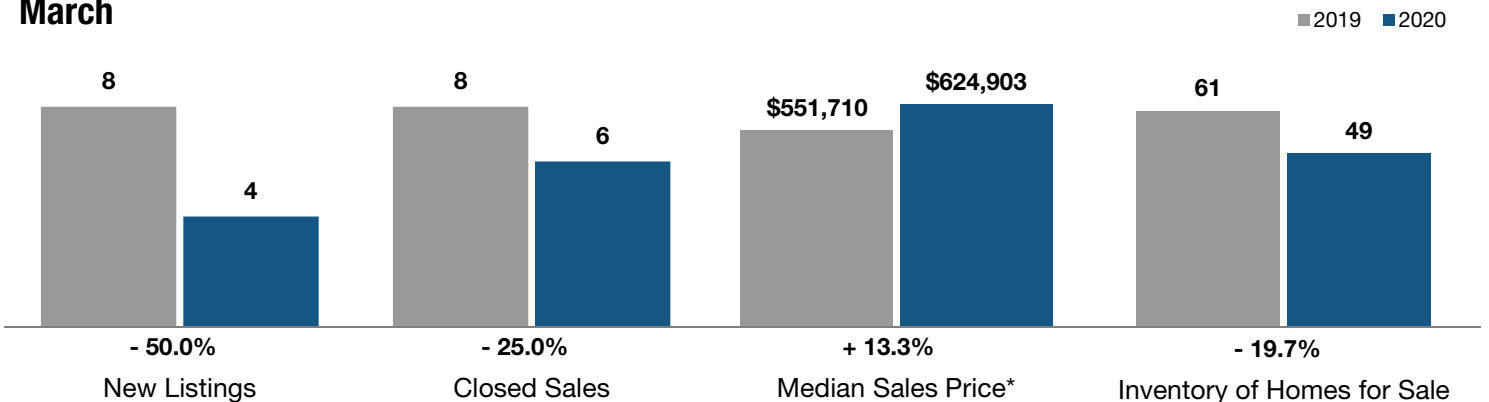


## 34: Hampton Lake

Key Metrics	March			Year to Date		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	8	4	- 50.0%	36	32	- 11.1%
Closed Sales	8	6	- 25.0%	18	20	+ 11.1%
Median Sales Price*	\$551,710	<b>\$624,903</b>	+ 13.3%	\$521,105	<b>\$472,913</b>	- 9.2%
Percent of List Price Received*	98.1%	<b>99.7%</b>	+ 1.6%	98.4%	<b>98.6%</b>	+ 0.2%
Days on Market Until Sale	171	<b>235</b>	+ 37.6%	163	<b>148</b>	- 9.2%
Inventory of Homes for Sale	61	<b>49</b>	- 19.7%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### March



### Historical Median Sales Price Rolling 12-Month Calculation

