

# Local Market Update – June 2020

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

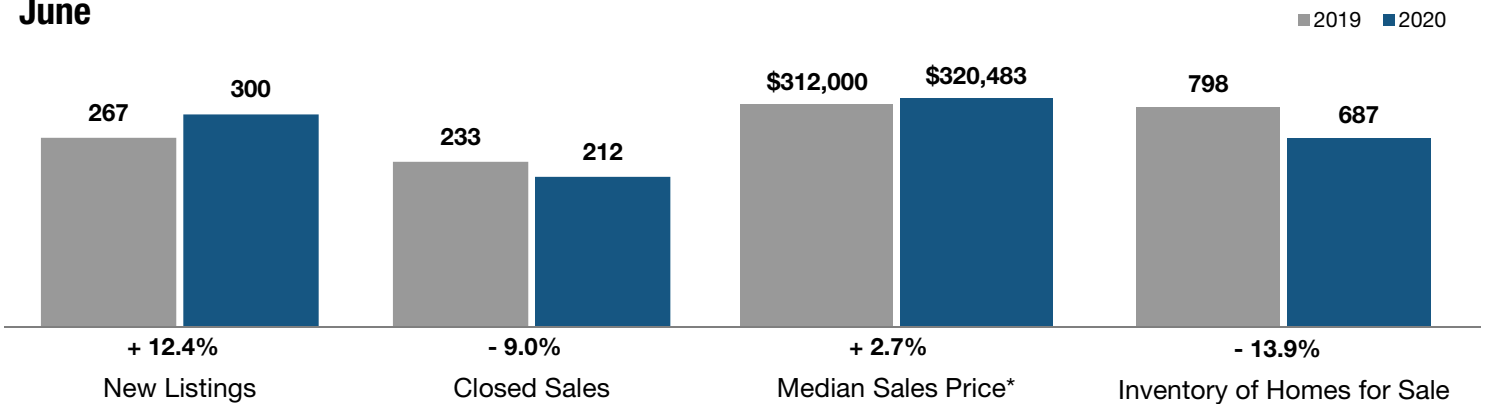


## Mainland

Key Metrics	June			Year to Date		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	267	<b>300</b>	+ 12.4%	1,686	<b>1,517</b>	- 10.0%
Closed Sales	233	<b>212</b>	- 9.0%	1,198	<b>1,060</b>	- 11.5%
Median Sales Price*	\$312,000	<b>\$320,483</b>	+ 2.7%	\$300,000	<b>\$320,000</b>	+ 6.7%
Percent of List Price Received*	98.0%	<b>97.5%</b>	- 0.5%	97.5%	<b>97.6%</b>	+ 0.1%
Days on Market Until Sale	123	<b>141</b>	+ 15.0%	126	<b>135</b>	+ 7.2%
Inventory of Homes for Sale	798	<b>687</b>	- 13.9%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### June



### Historical Median Sales Price Rolling 12-Month Calculation

