

Local Market Update – June 2020

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®



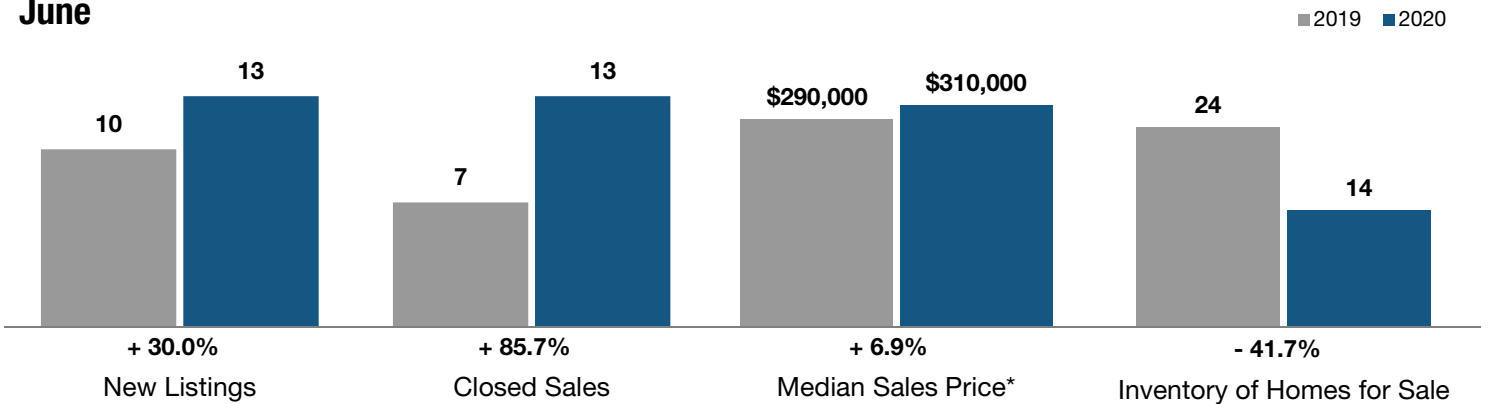
3: Shipyard

Condos / Villas Only

Key Metrics	June			Year to Date		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	10	13	+ 30.0%	57	51	- 10.5%
Closed Sales	7	13	+ 85.7%	42	36	- 14.3%
Median Sales Price*	\$290,000	\$310,000	+ 6.9%	\$310,250	\$341,000	+ 9.9%
Percent of List Price Received*	94.0%	97.0%	+ 3.2%	95.5%	96.5%	+ 1.0%
Days on Market Until Sale	108	112	+ 3.5%	116	108	- 7.3%
Inventory of Homes for Sale	24	14	- 41.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Historical Median Sales Price Rolling 12-Month Calculation

