

# Local Market Update – June 2020

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®



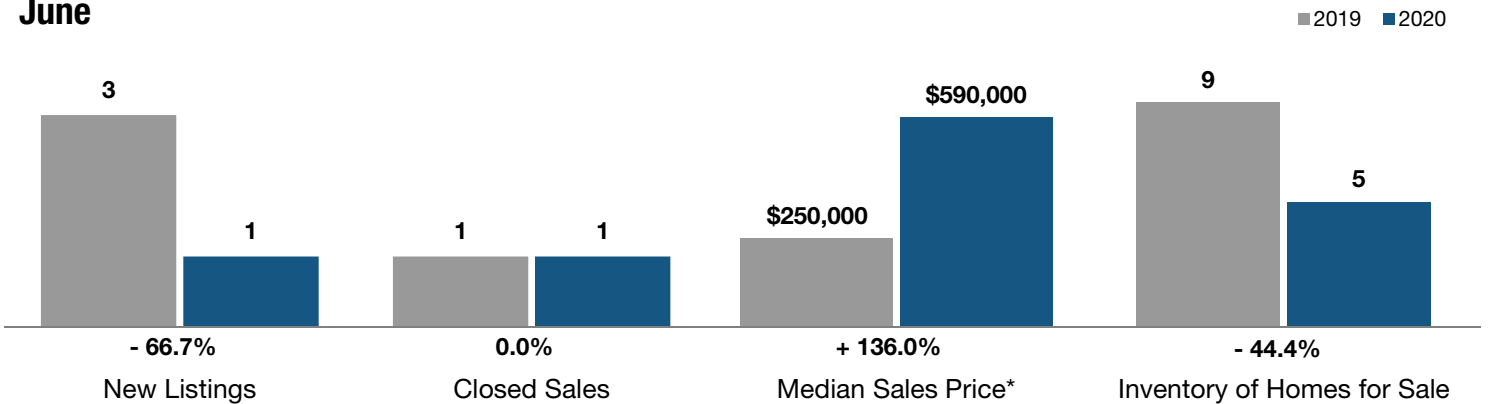
## 7: Folly Field

Detached Homes Only

Key Metrics	June			Year to Date		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	3	1	- 66.7%	9	5	- 44.4%
Closed Sales	1	1	0.0%	6	6	0.0%
Median Sales Price*	\$250,000	<b>\$590,000</b>	+ 136.0%	\$523,250	<b>\$586,250</b>	+ 12.0%
Percent of List Price Received*	90.9%	<b>94.4%</b>	+ 3.8%	96.0%	<b>93.6%</b>	- 2.6%
Days on Market Until Sale	64	<b>150</b>	+ 134.4%	148	<b>242</b>	+ 64.2%
Inventory of Homes for Sale	9	<b>5</b>	- 44.4%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### June



### Historical Median Sales Price Rolling 12-Month Calculation

