

Local Market Update – June 2020

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

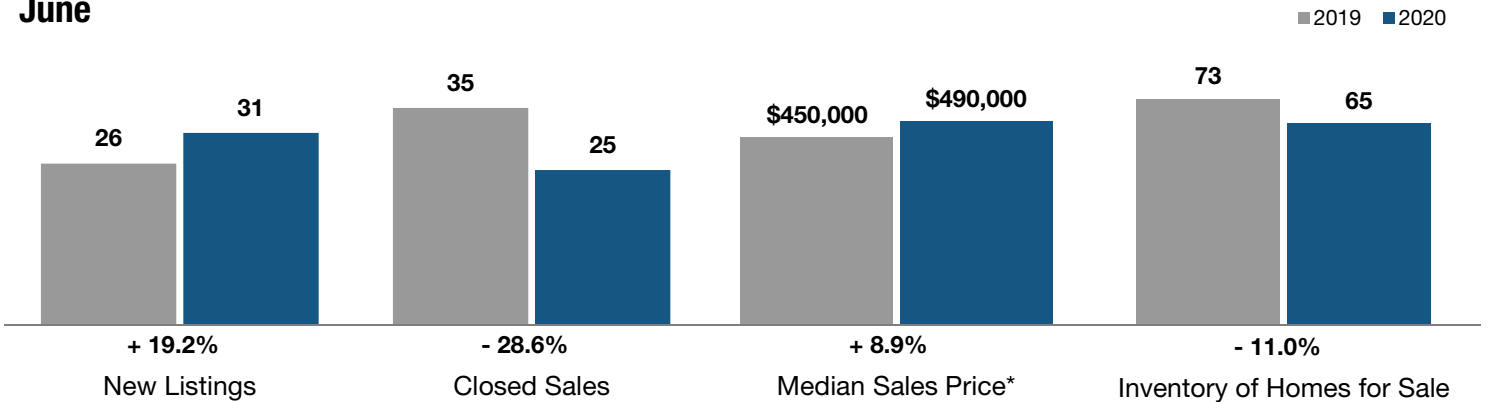


9: Hilton Head Plantation

Key Metrics	June			Year to Date		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	26	31	+ 19.2%	186	177	- 4.8%
Closed Sales	35	25	- 28.6%	153	129	- 15.7%
Median Sales Price*	\$450,000	\$490,000	+ 8.9%	\$450,000	\$492,500	+ 9.4%
Percent of List Price Received*	96.1%	97.5%	+ 1.4%	96.4%	97.0%	+ 0.6%
Days on Market Until Sale	119	101	- 15.1%	117	112	- 4.6%
Inventory of Homes for Sale	73	65	- 11.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Historical Median Sales Price Rolling 12-Month Calculation

