

# Local Market Update – June 2020

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®



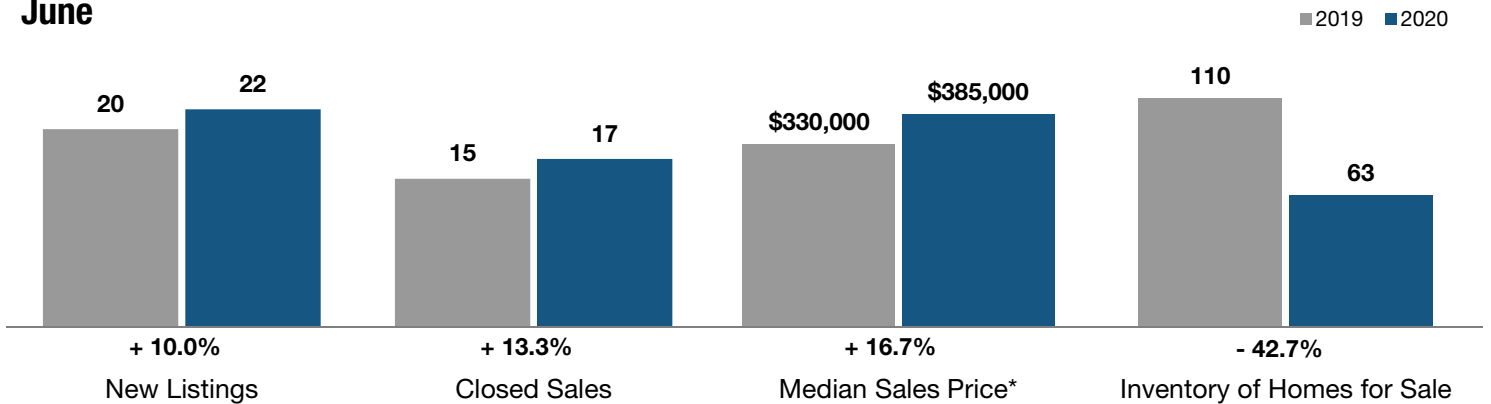
## 14: HH / Off Plantation

Detached Homes Only

Key Metrics	June			Year to Date		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	20	<b>22</b>	+ 10.0%	125	<b>136</b>	+ 8.8%
Closed Sales	15	<b>17</b>	+ 13.3%	85	<b>70</b>	- 17.6%
Median Sales Price*	\$330,000	<b>\$385,000</b>	+ 16.7%	\$336,000	<b>\$381,000</b>	+ 13.4%
Percent of List Price Received*	97.9%	<b>95.9%</b>	- 2.0%	97.7%	<b>95.4%</b>	- 2.4%
Days on Market Until Sale	253	<b>167</b>	- 34.1%	186	<b>207</b>	+ 11.4%
Inventory of Homes for Sale	110	<b>63</b>	- 42.7%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### June



### Historical Median Sales Price Rolling 12-Month Calculation

