

Local Market Update – June 2020

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

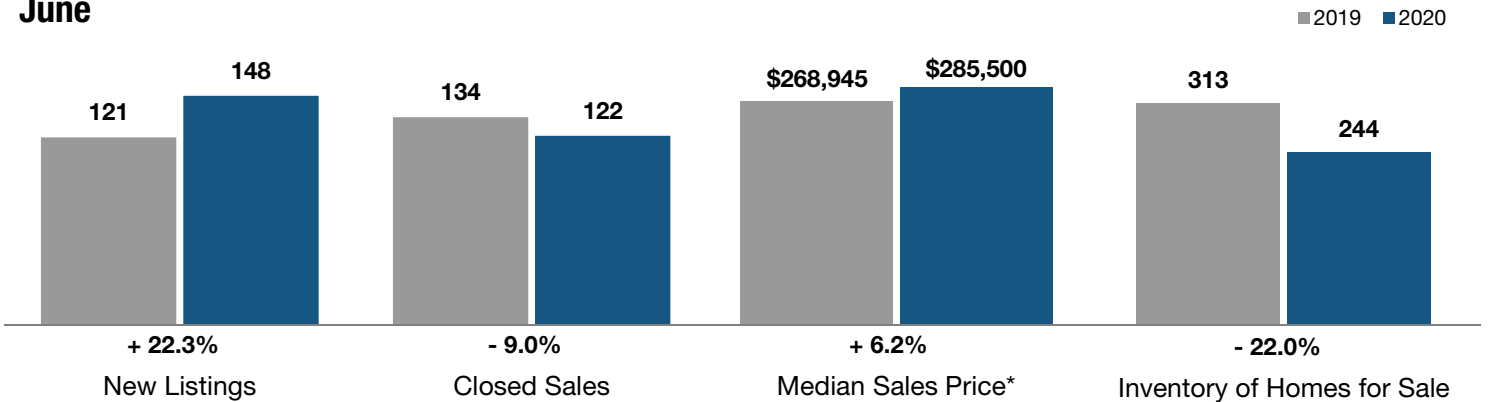


16: Bluffton / Off Plantation

Key Metrics	June			Year to Date		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	121	148	+ 22.3%	843	730	- 13.4%
Closed Sales	134	122	- 9.0%	646	560	- 13.3%
Median Sales Price*	\$268,945	\$285,500	+ 6.2%	\$260,495	\$284,995	+ 9.4%
Percent of List Price Received*	98.3%	98.2%	- 0.2%	97.7%	98.1%	+ 0.4%
Days on Market Until Sale	110	117	+ 6.5%	118	117	- 0.7%
Inventory of Homes for Sale	313	244	- 22.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Historical Median Sales Price Rolling 12-Month Calculation

