

Local Market Update – June 2020

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

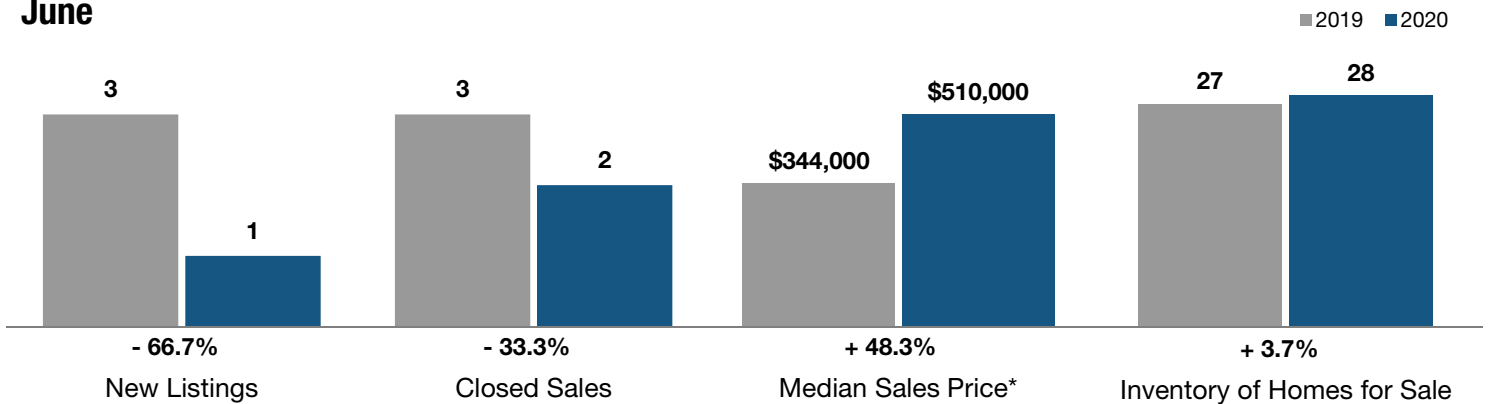


21: Berkeley Hall

Key Metrics	June			Year to Date		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	3	1	- 66.7%	26	24	- 7.7%
Closed Sales	3	2	- 33.3%	11	11	0.0%
Median Sales Price*	\$344,000	\$510,000	+ 48.3%	\$359,000	\$760,000	+ 111.7%
Percent of List Price Received*	95.9%	92.5%	- 3.5%	96.0%	93.8%	- 2.3%
Days on Market Until Sale	304	343	+ 12.7%	196	246	+ 25.3%
Inventory of Homes for Sale	27	28	+ 3.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Historical Median Sales Price Rolling 12-Month Calculation

