

Local Market Update – June 2020

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

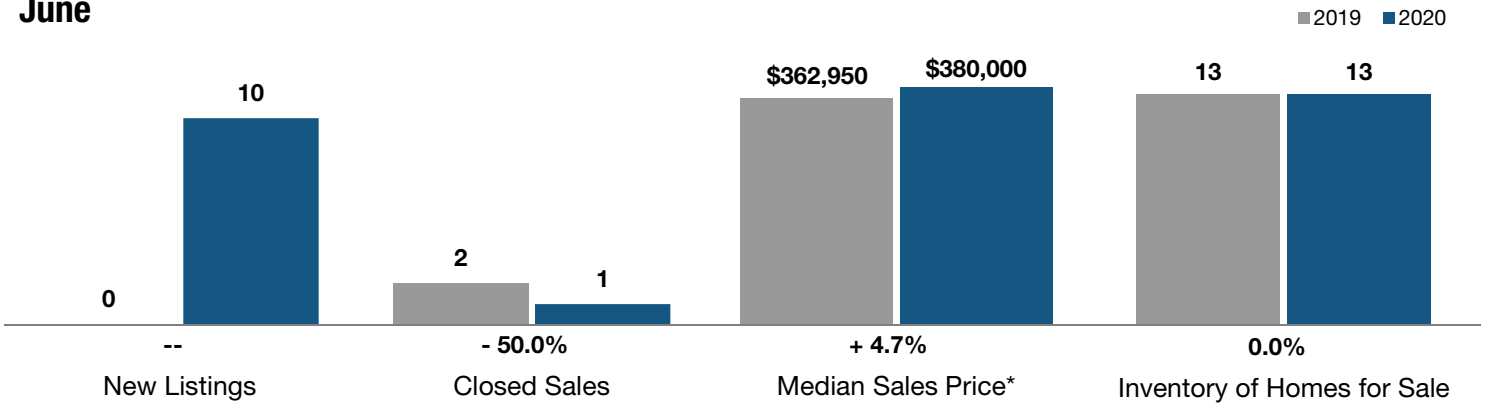


33: Hilton Head Lakes

Key Metrics	June			Year to Date		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	0	10	--	13	25	+ 92.3%
Closed Sales	2	1	- 50.0%	7	6	- 14.3%
Median Sales Price*	\$362,950	\$380,000	+ 4.7%	\$350,000	\$347,598	- 0.7%
Percent of List Price Received*	95.6%	88.9%	- 6.9%	95.8%	95.8%	- 0.0%
Days on Market Until Sale	109	238	+ 119.4%	152	149	- 1.7%
Inventory of Homes for Sale	13	13	0.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Historical Median Sales Price Rolling 12-Month Calculation

