

Local Market Update – January 2021

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®



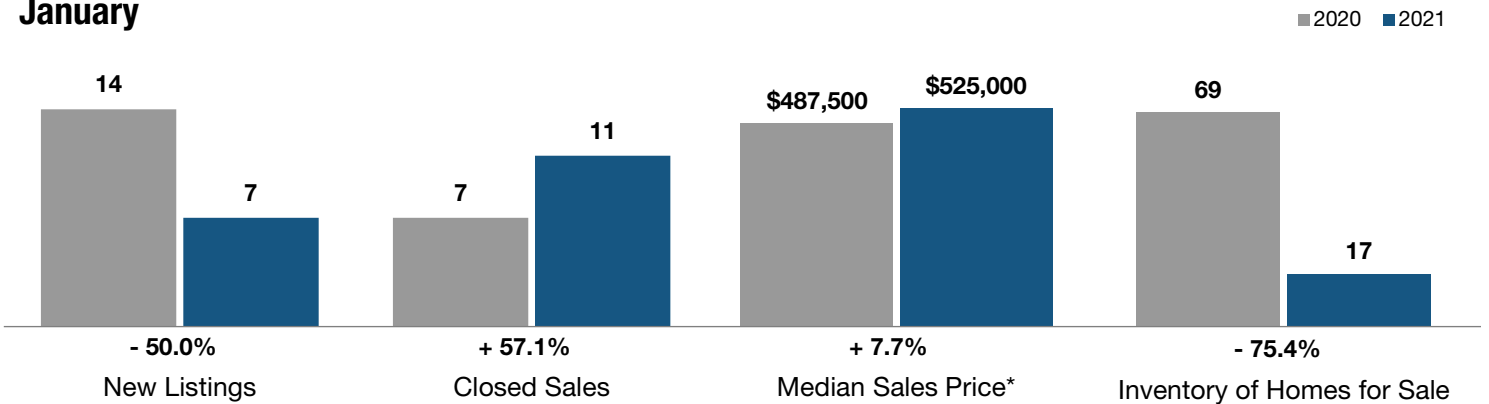
1: Sea Pines

Condos / Villas Only

| Key Metrics | January | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------------|--------------|------------------|----------------|
| | 2020 | 2021 | Percent Change | 2020 | 2021 | Percent Change |
| New Listings | 14 | 7 | - 50.0% | 14 | 7 | - 50.0% |
| Closed Sales | 7 | 11 | + 57.1% | 7 | 11 | + 57.1% |
| Median Sales Price* | \$487,500 | \$525,000 | + 7.7% | \$487,500 | \$525,000 | + 7.7% |
| Percent of List Price Received* | 96.8% | 97.7% | + 1.0% | 96.8% | 97.7% | + 1.0% |
| Days on Market Until Sale | 215 | 126 | - 41.5% | 215 | 126 | - 41.5% |
| Inventory of Homes for Sale | 69 | 17 | - 75.4% | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

January



Historical Median Sales Price Rolling 12-Month Calculation

