

# Local Market Update – January 2021

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®



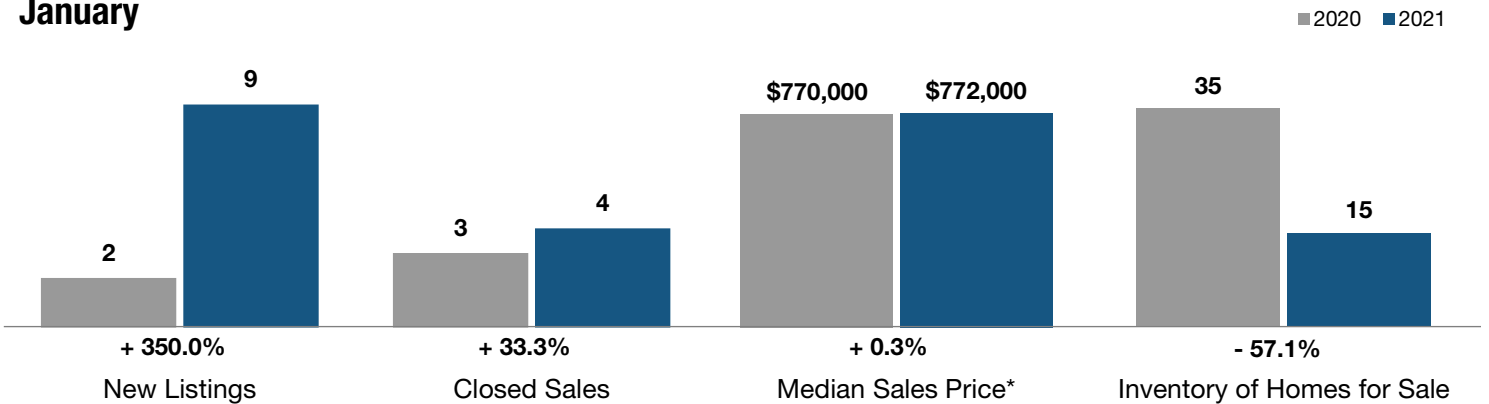
## 2: Forest Beach

Detached Homes Only

Key Metrics	January			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	2	9	+ 350.0%	2	9	+ 350.0%
Closed Sales	3	4	+ 33.3%	3	4	+ 33.3%
Median Sales Price*	\$770,000	\$772,000	+ 0.3%	\$770,000	\$772,000	+ 0.3%
Percent of List Price Received*	96.0%	98.3%	+ 2.3%	96.0%	98.3%	+ 2.3%
Days on Market Until Sale	61	94	+ 53.7%	61	94	+ 53.7%
Inventory of Homes for Sale	35	15	- 57.1%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### January



### Historical Median Sales Price Rolling 12-Month Calculation

