

Local Market Update – March 2021

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®



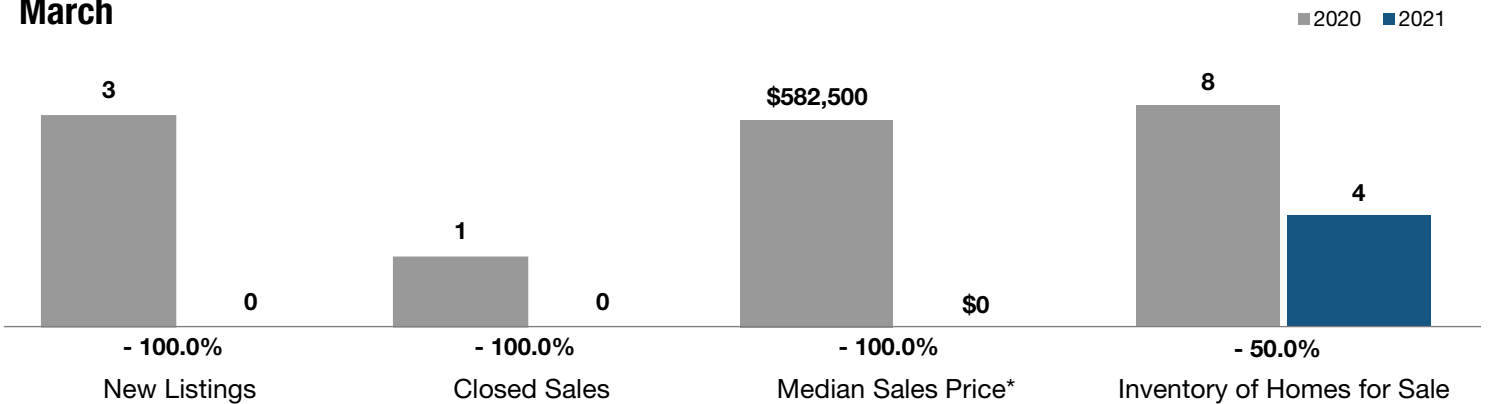
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Detached Homes Only

Key Metrics	March			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	3	0	- 100.0%	4	3	- 25.0%
Closed Sales	1	0	- 100.0%	3	2	- 33.3%
Median Sales Price*	\$582,500	\$0	- 100.0%	\$582,500	\$2,377,500	+ 308.2%
Percent of List Price Received*	92.6%	0.0%	- 100.0%	94.3%	100.5%	+ 6.5%
Days on Market Until Sale	101	0	- 100.0%	286	71	- 75.1%
Inventory of Homes for Sale	8	4	- 50.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

March



Historical Median Sales Price Rolling 12-Month Calculation

