

Local Market Update – March 2021

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

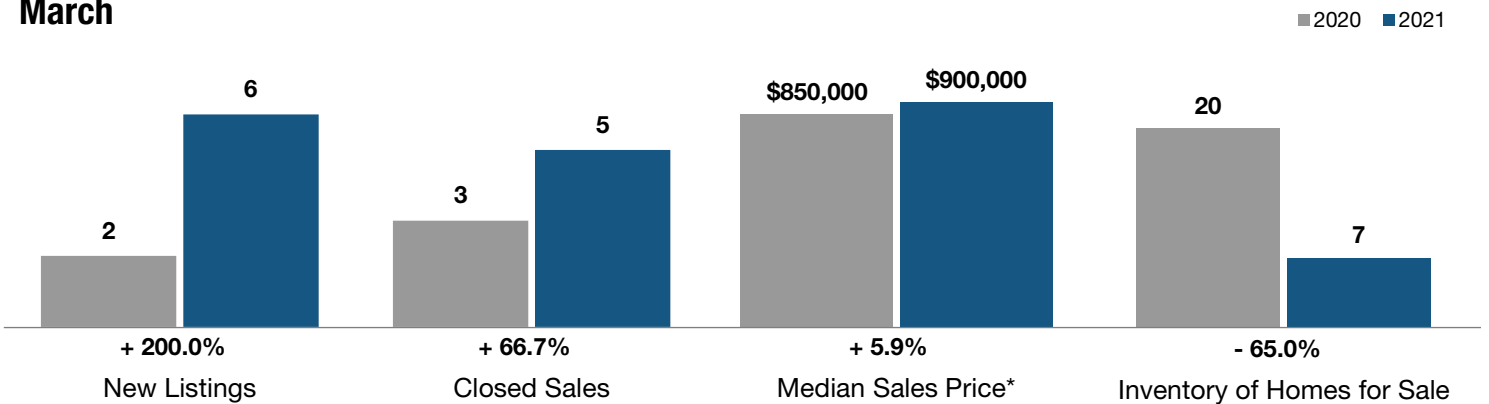


13: Windmill Harbour

Key Metrics	March			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	2	6	+ 200.0%	11	15	+ 36.4%
Closed Sales	3	5	+ 66.7%	7	13	+ 85.7%
Median Sales Price*	\$850,000	\$900,000	+ 5.9%	\$750,000	\$850,000	+ 13.3%
Percent of List Price Received*	94.9%	98.4%	+ 3.7%	94.3%	96.8%	+ 2.7%
Days on Market Until Sale	121	163	+ 34.7%	220	133	- 39.5%
Inventory of Homes for Sale	20	7	- 65.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

March



Historical Median Sales Price Rolling 12-Month Calculation

