

Local Market Update – March 2021

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

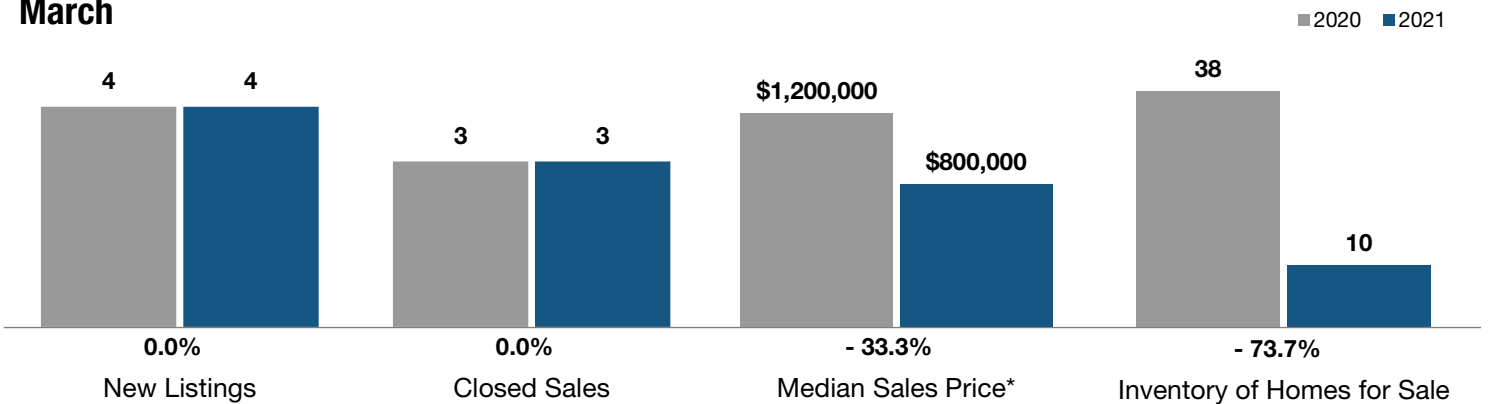


18: Colleton River

Key Metrics	March			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	4	4	0.0%	17	11	- 35.3%
Closed Sales	3	3	0.0%	6	12	+ 100.0%
Median Sales Price*	\$1,200,000	\$800,000	- 33.3%	\$1,283,500	\$842,500	- 34.4%
Percent of List Price Received*	96.7%	95.7%	- 1.0%	96.1%	96.0%	- 0.1%
Days on Market Until Sale	303	66	- 78.2%	263	158	- 39.9%
Inventory of Homes for Sale	38	10	- 73.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

March



Historical Median Sales Price Rolling 12-Month Calculation

