

Local Market Update – March 2021

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®



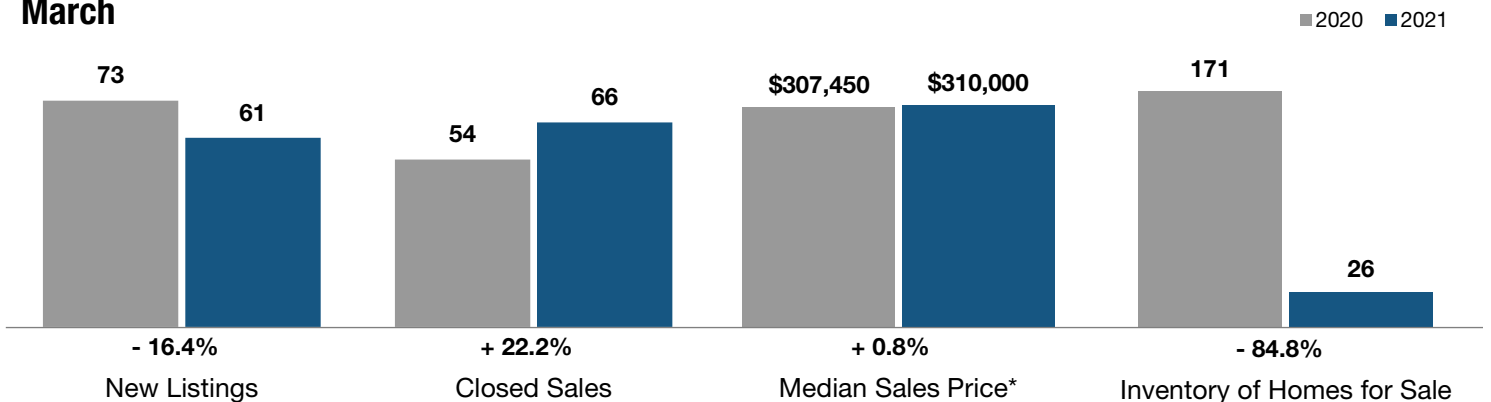
23: Sun City / Riverbend

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Key Metrics	March			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	73	61	- 16.4%	217	159	- 26.7%
Closed Sales	54	66	+ 22.2%	129	185	+ 43.4%
Median Sales Price*	\$307,450	\$310,000	+ 0.8%	\$301,000	\$321,000	+ 6.6%
Percent of List Price Received*	98.0%	99.2%	+ 1.2%	97.9%	98.8%	+ 0.9%
Days on Market Until Sale	143	90	- 37.1%	119	105	- 11.8%
Inventory of Homes for Sale	171	26	- 84.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

March



Historical Median Sales Price Rolling 12-Month Calculation

