

Local Market Update – March 2021

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

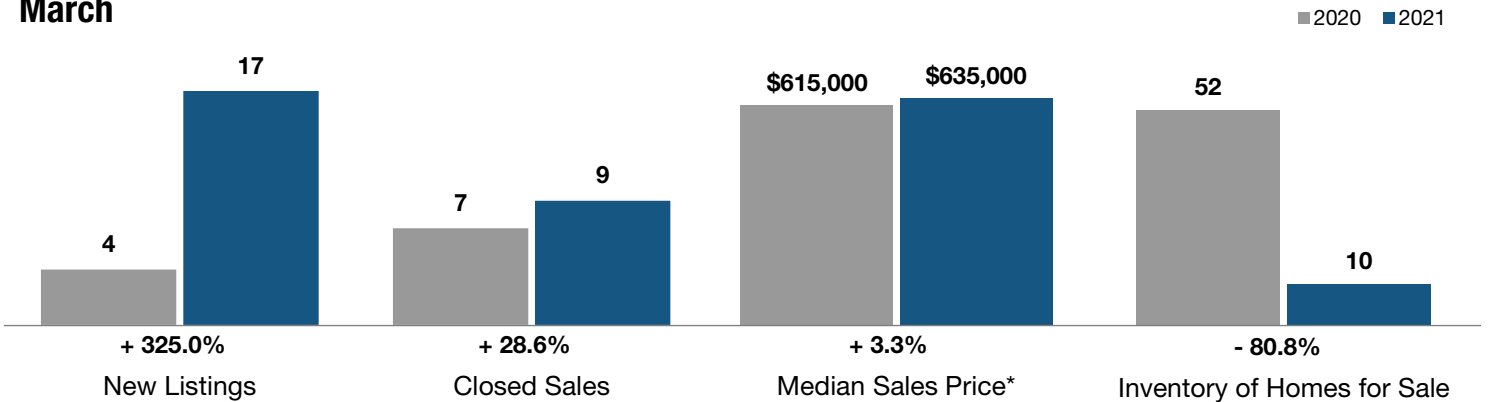


34: Hampton Lake

Key Metrics	March			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	4	17	+ 325.0%	32	32	0.0%
Closed Sales	7	9	+ 28.6%	21	29	+ 38.1%
Median Sales Price*	\$615,000	\$635,000	+ 3.3%	\$456,970	\$610,000	+ 33.5%
Percent of List Price Received*	99.7%	98.6%	- 1.1%	98.7%	98.1%	- 0.6%
Days on Market Until Sale	263	150	- 43.0%	162	147	- 9.3%
Inventory of Homes for Sale	52	10	- 80.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

March



Historical Median Sales Price Rolling 12-Month Calculation

