

# Local Market Update – April 2021

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®



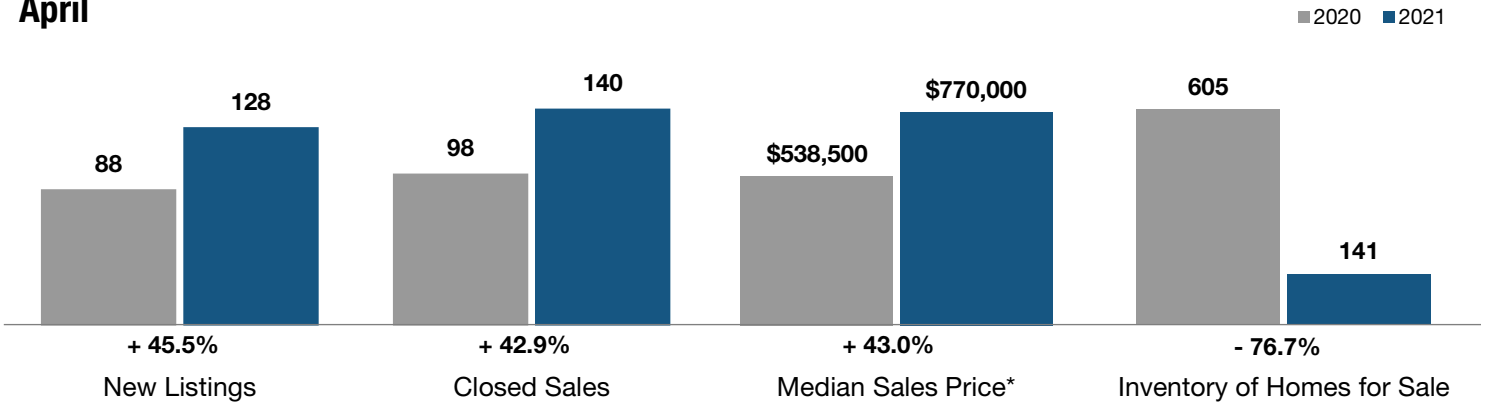
## Hilton Head Totals

Detached Homes Only

Key Metrics	April			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	88	128	+ 45.5%	509	554	+ 8.8%
Closed Sales	98	140	+ 42.9%	338	526	+ 55.6%
Median Sales Price*	\$538,500	\$770,000	+ 43.0%	\$575,000	\$763,000	+ 32.7%
Percent of List Price Received*	95.2%	98.2%	+ 3.2%	95.5%	97.8%	+ 2.4%
Days on Market Until Sale	153	100	- 34.7%	169	109	- 35.6%
Inventory of Homes for Sale	605	141	- 76.7%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### April



### Historical Median Sales Price Rolling 12-Month Calculation

