

Local Market Update – April 2021

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®



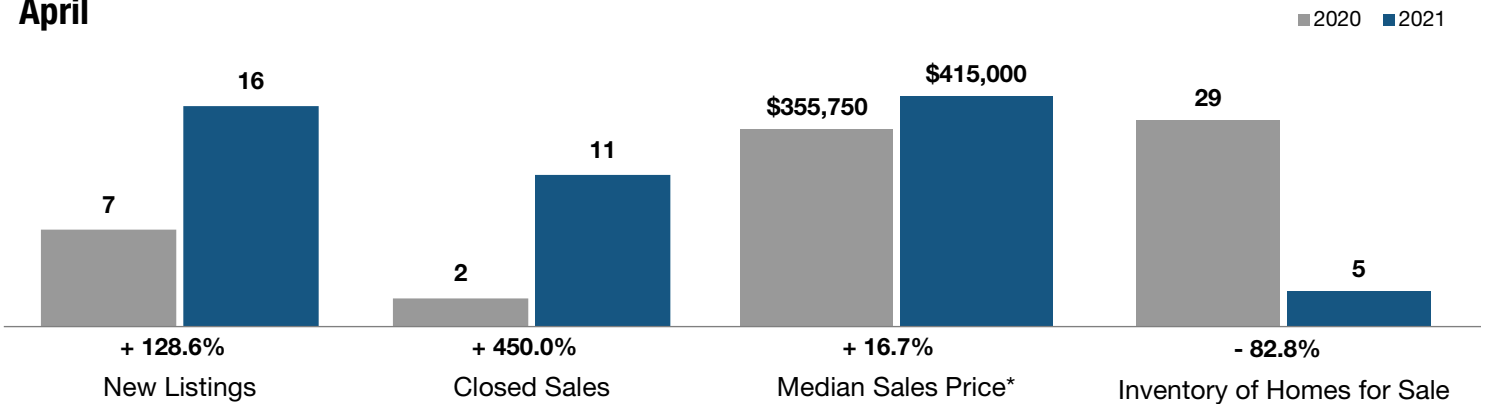
3: Shipyard

Condos / Villas Only

Key Metrics	April			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	7	16	+ 128.6%	34	42	+ 23.5%
Closed Sales	2	11	+ 450.0%	20	33	+ 65.0%
Median Sales Price*	\$355,750	\$415,000	+ 16.7%	\$356,000	\$415,000	+ 16.6%
Percent of List Price Received*	97.5%	100.6%	+ 3.1%	96.1%	99.1%	+ 3.1%
Days on Market Until Sale	84	41	- 50.9%	108	56	- 48.3%
Inventory of Homes for Sale	29	5	- 82.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Historical Median Sales Price Rolling 12-Month Calculation

