

# Local Market Update – April 2021

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®



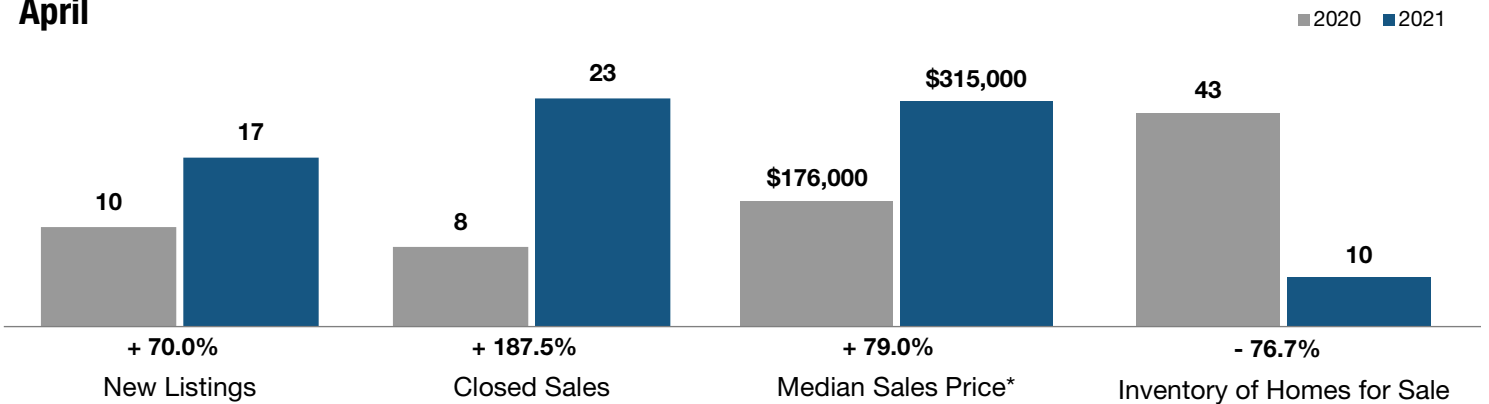
## 7: Folly Field

Condos / Villas Only

Key Metrics	April			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	10	17	+ 70.0%	51	80	+ 56.9%
Closed Sales	8	23	+ 187.5%	32	73	+ 128.1%
Median Sales Price*	\$176,000	\$315,000	+ 79.0%	\$190,950	\$230,000	+ 20.5%
Percent of List Price Received*	94.7%	98.4%	+ 4.0%	95.6%	98.0%	+ 2.6%
Days on Market Until Sale	99	51	- 48.2%	89	75	- 16.2%
Inventory of Homes for Sale	43	10	- 76.7%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### April



### Historical Median Sales Price Rolling 12-Month Calculation

