

Local Market Update – April 2021

A Research Tool Provided by the Multiple Listing Service of
Hilton Head Island and the Hilton Head Area Association of REALTORS®



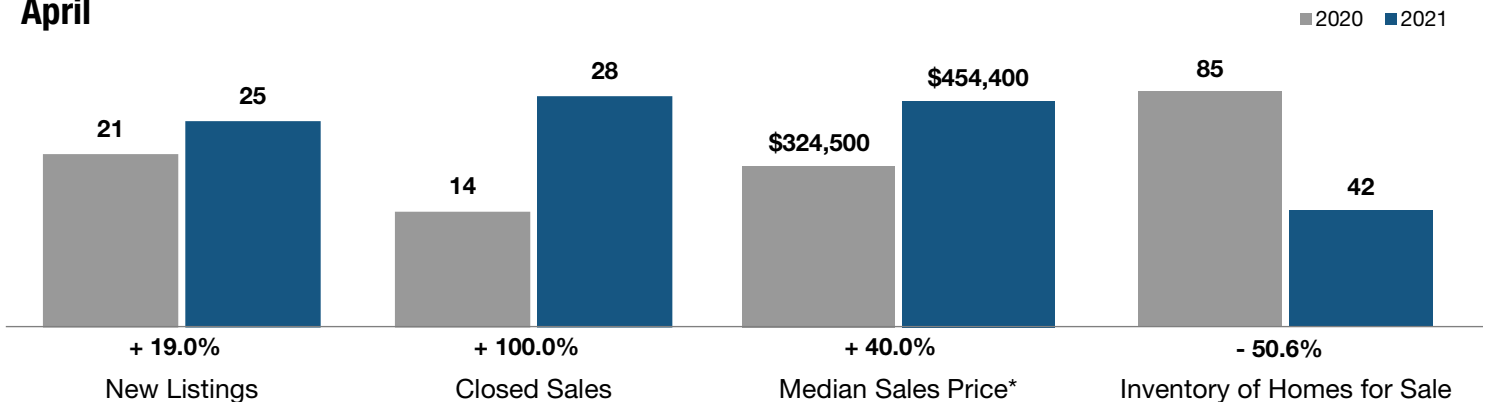
14: HH General

Detached Homes Only

Key Metrics	April			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	21	25	+ 19.0%	89	108	+ 21.3%
Closed Sales	14	28	+ 100.0%	47	95	+ 102.1%
Median Sales Price*	\$324,500	\$454,400	+ 40.0%	\$382,000	\$432,292	+ 13.2%
Percent of List Price Received*	93.0%	99.1%	+ 6.6%	94.7%	98.4%	+ 3.9%
Days on Market Until Sale	197	130	- 34.2%	237	122	- 48.6%
Inventory of Homes for Sale	85	42	- 50.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Historical Median Sales Price Rolling 12-Month Calculation

