

Local Market Update – April 2021

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

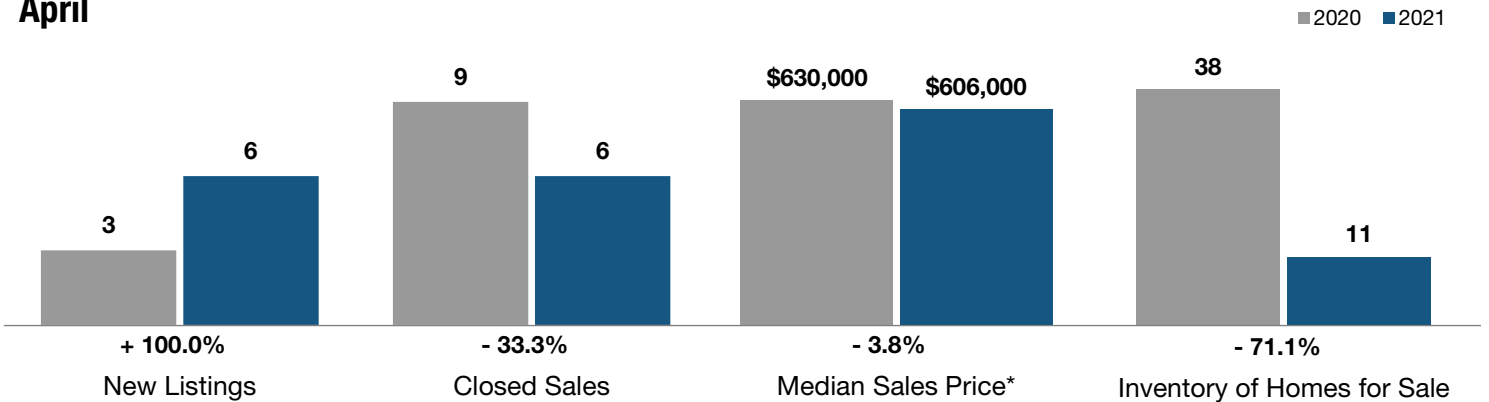


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Key Metrics	April			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	3	6	+ 100.0%	23	19	- 17.4%
Closed Sales	9	6	- 33.3%	17	24	+ 41.2%
Median Sales Price*	\$630,000	\$606,000	- 3.8%	\$720,000	\$743,750	+ 3.3%
Percent of List Price Received*	94.9%	99.2%	+ 4.5%	95.4%	97.0%	+ 1.7%
Days on Market Until Sale	225	381	+ 69.3%	254	238	- 6.3%
Inventory of Homes for Sale	38	11	- 71.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Historical Median Sales Price Rolling 12-Month Calculation

