

Local Market Update – April 2021

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

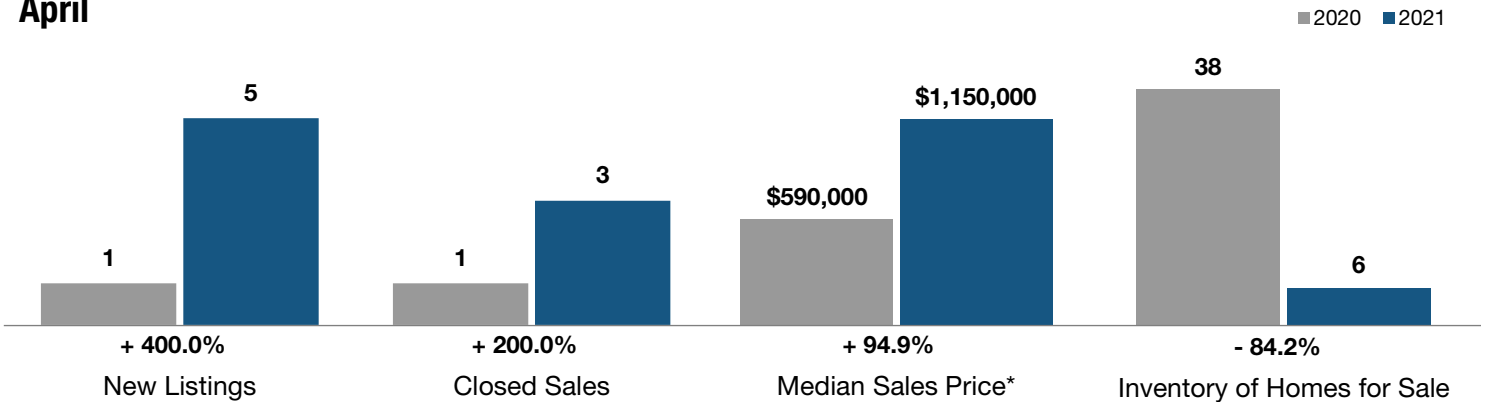


21: Berkeley Hall

Key Metrics	April			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	1	5	+ 400.0%	19	27	+ 42.1%
Closed Sales	1	3	+ 200.0%	8	28	+ 250.0%
Median Sales Price*	\$590,000	\$1,150,000	+ 94.9%	\$732,500	\$840,000	+ 14.7%
Percent of List Price Received*	93.8%	101.0%	+ 7.7%	93.3%	98.6%	+ 5.7%
Days on Market Until Sale	100	143	+ 43.0%	204	114	- 44.1%
Inventory of Homes for Sale	38	6	- 84.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Historical Median Sales Price Rolling 12-Month Calculation

