

# Local Market Update – April 2021

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

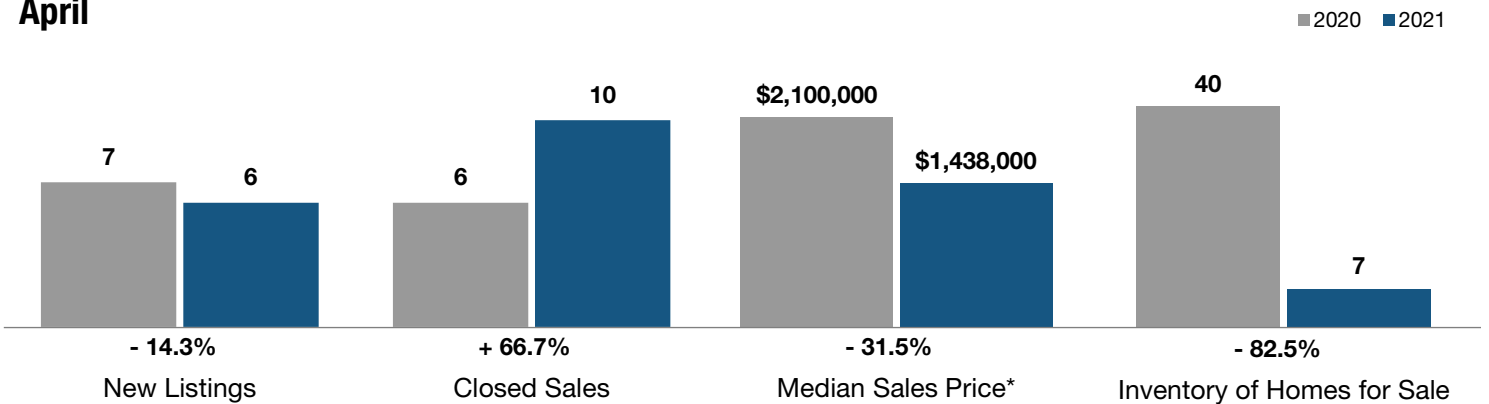


## 22: Palmetto Bluff

Key Metrics	April			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	7	6	- 14.3%	35	53	+ 51.4%
Closed Sales	6	10	+ 66.7%	27	33	+ 22.2%
Median Sales Price*	\$2,100,000	\$1,438,000	- 31.5%	\$1,375,000	\$1,495,000	+ 8.7%
Percent of List Price Received*	92.2%	98.6%	+ 6.9%	93.9%	98.2%	+ 4.6%
Days on Market Until Sale	156	127	- 18.6%	195	153	- 21.5%
Inventory of Homes for Sale	40	7	- 82.5%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### April



### Historical Median Sales Price Rolling 12-Month Calculation

