

Local Market Update – April 2021

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

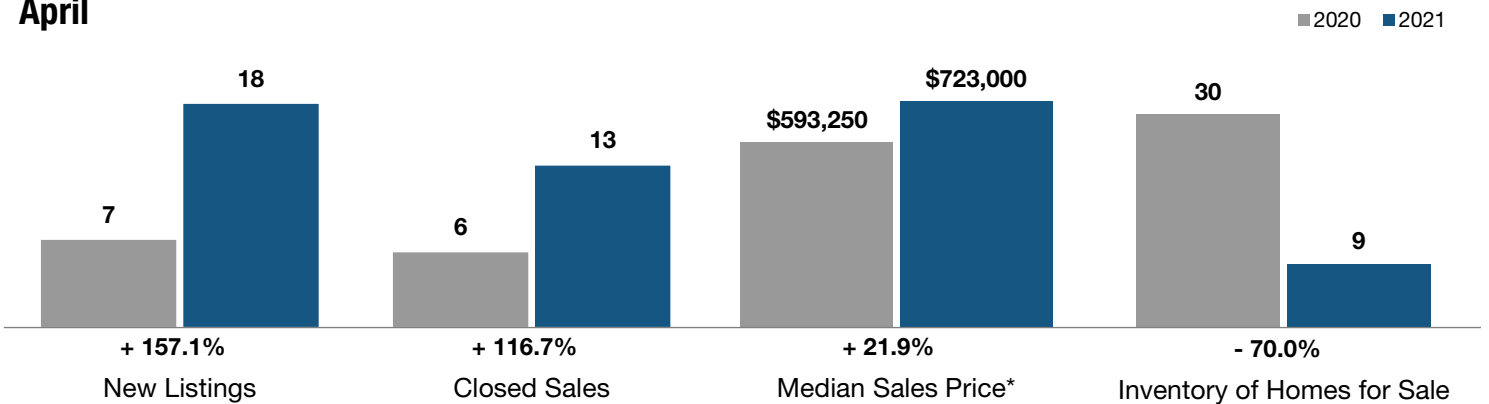


31: Hampton Hall

Key Metrics	April			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	7	18	+ 157.1%	31	49	+ 58.1%
Closed Sales	6	13	+ 116.7%	23	32	+ 39.1%
Median Sales Price*	\$593,250	\$723,000	+ 21.9%	\$541,300	\$657,500	+ 21.5%
Percent of List Price Received*	98.2%	100.0%	+ 1.8%	97.0%	99.0%	+ 2.1%
Days on Market Until Sale	183	100	- 45.4%	136	130	- 4.4%
Inventory of Homes for Sale	30	9	- 70.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Historical Median Sales Price Rolling 12-Month Calculation

