

Local Market Update – April 2021

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

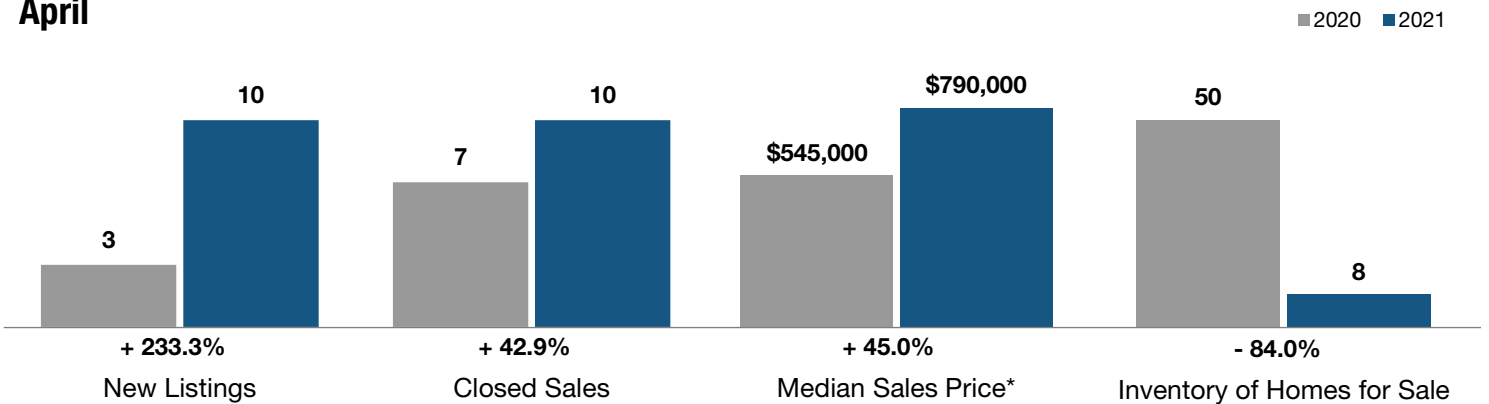


34: Hampton Lake

Key Metrics	April			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	3	10	+ 233.3%	35	42	+ 20.0%
Closed Sales	7	10	+ 42.9%	28	40	+ 42.9%
Median Sales Price*	\$545,000	\$790,000	+ 45.0%	\$472,913	\$642,500	+ 35.9%
Percent of List Price Received*	98.2%	97.4%	- 0.8%	98.6%	98.0%	- 0.6%
Days on Market Until Sale	293	105	- 64.2%	194	137	- 29.4%
Inventory of Homes for Sale	50	8	- 84.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Historical Median Sales Price Rolling 12-Month Calculation

