

Local Market Update – June 2021

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®



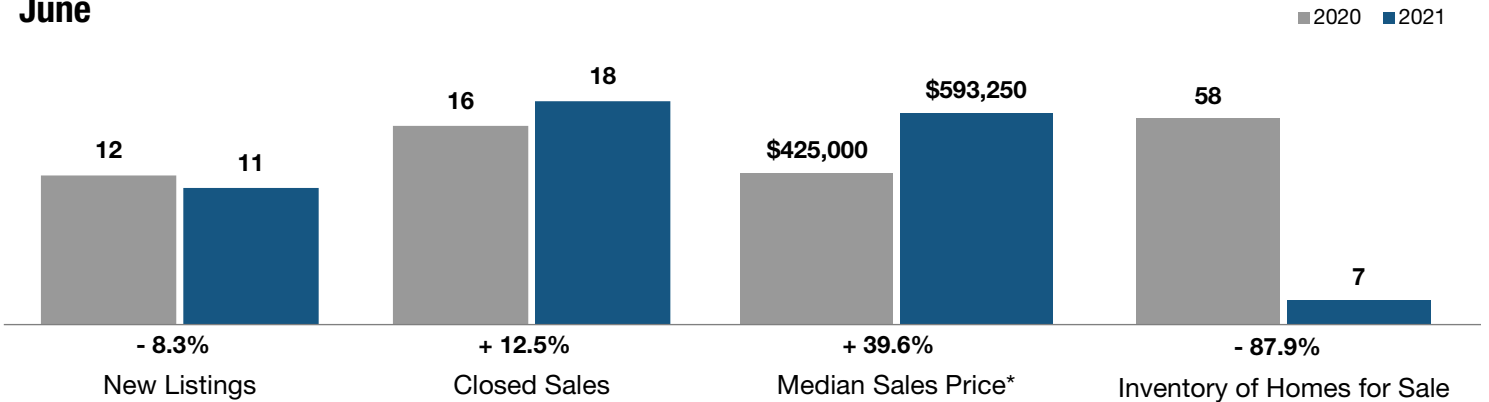
1: Sea Pines

Condos / Villas Only

Key Metrics	June			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	12	11	- 8.3%	91	77	- 15.4%
Closed Sales	16	18	+ 12.5%	58	88	+ 51.7%
Median Sales Price*	\$425,000	\$593,250	+ 39.6%	\$412,500	\$547,000	+ 32.6%
Percent of List Price Received*	96.5%	101.5%	+ 5.2%	96.8%	99.2%	+ 2.4%
Days on Market Until Sale	166	75	- 55.0%	138	112	- 19.2%
Inventory of Homes for Sale	58	7	- 87.9%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Historical Median Sales Price Rolling 12-Month Calculation

