

# Local Market Update – June 2021

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®



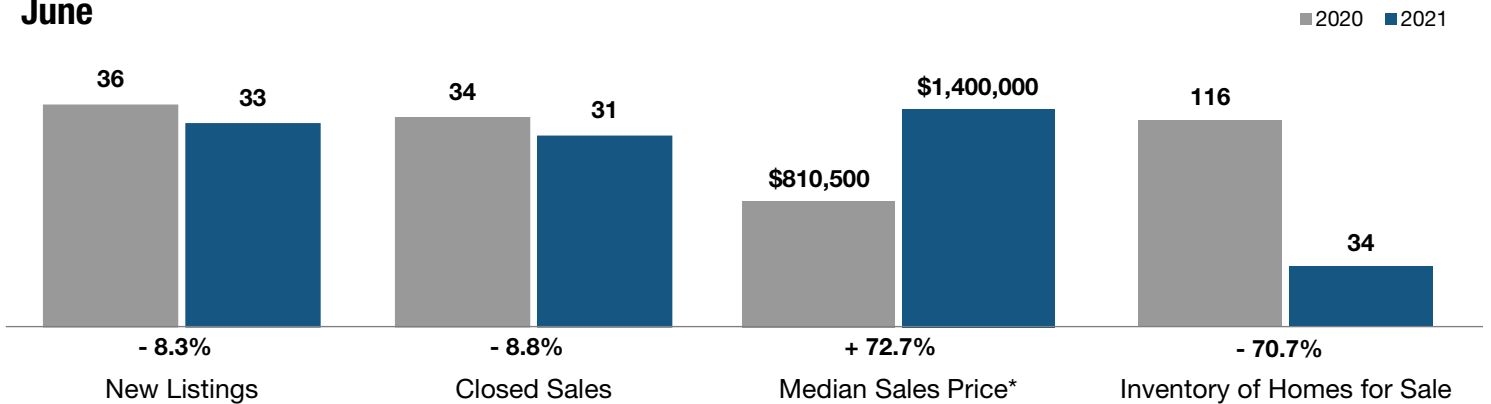
## 1: Sea Pines

Detached Homes Only

Key Metrics	June			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	36	33	- 8.3%	190	174	- 8.4%
Closed Sales	34	31	- 8.8%	119	185	+ 55.5%
Median Sales Price*	\$810,500	\$1,400,000	+ 72.7%	\$750,000	\$1,150,000	+ 53.3%
Percent of List Price Received*	94.7%	99.9%	+ 5.5%	95.0%	97.6%	+ 2.8%
Days on Market Until Sale	150	91	- 39.4%	155	102	- 34.0%
Inventory of Homes for Sale	116	34	- 70.7%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### June



### Historical Median Sales Price Rolling 12-Month Calculation

