

# Local Market Update – June 2021

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®



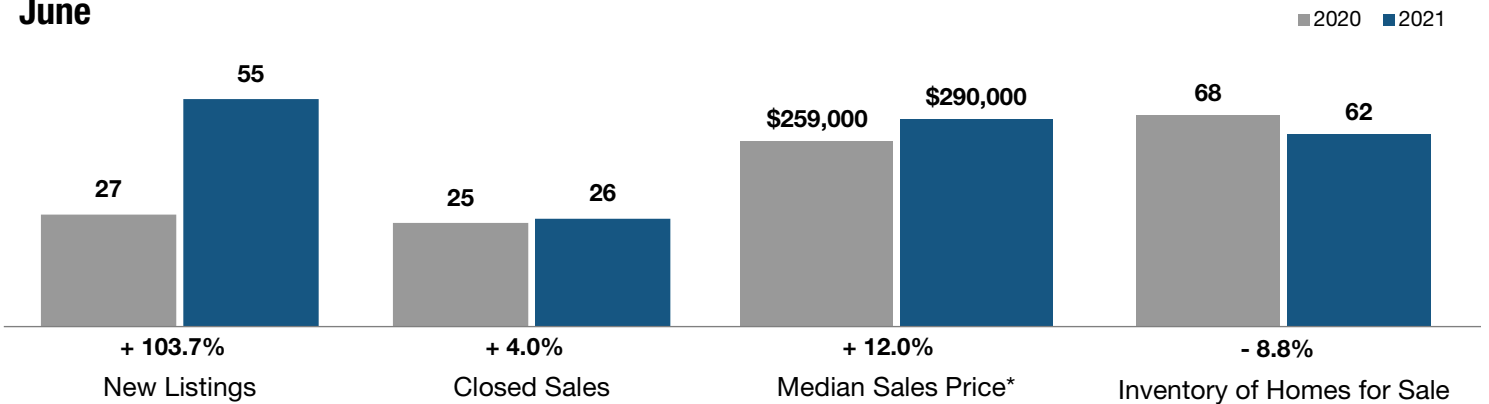
## 2: Forest Beach

Condos / Villas Only

Key Metrics	June			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	27	55	+ 103.7%	135	217	+ 60.7%
Closed Sales	25	26	+ 4.0%	100	165	+ 65.0%
Median Sales Price*	\$259,000	\$290,000	+ 12.0%	\$256,000	\$304,950	+ 19.1%
Percent of List Price Received*	96.1%	98.5%	+ 2.5%	95.4%	98.8%	+ 3.5%
Days on Market Until Sale	91	108	+ 19.2%	116	87	- 24.8%
Inventory of Homes for Sale	68	62	- 8.8%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### June



### Historical Median Sales Price Rolling 12-Month Calculation

