

# Local Market Update – June 2021

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®



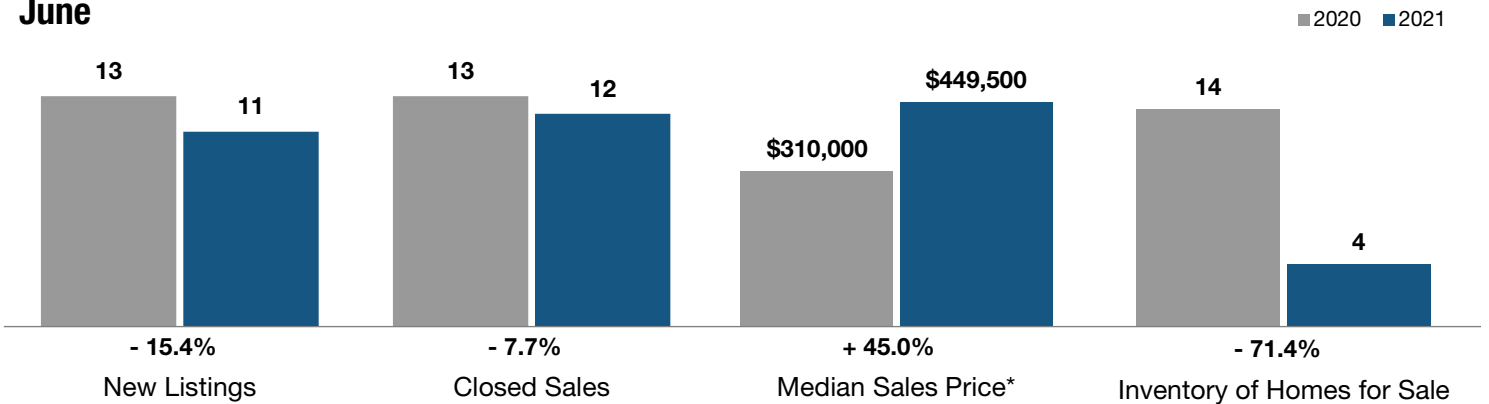
## 3: Shipyard

Condos / Villas Only

Key Metrics	June			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	13	11	- 15.4%	51	65	+ 27.5%
Closed Sales	13	12	- 7.7%	36	58	+ 61.1%
Median Sales Price*	\$310,000	\$449,500	+ 45.0%	\$341,000	\$421,500	+ 23.6%
Percent of List Price Received*	97.0%	102.1%	+ 5.3%	96.5%	101.0%	+ 4.7%
Days on Market Until Sale	112	50	- 55.6%	108	52	- 51.8%
Inventory of Homes for Sale	14	4	- 71.4%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### June



### Historical Median Sales Price Rolling 12-Month Calculation

