

Local Market Update – June 2021

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

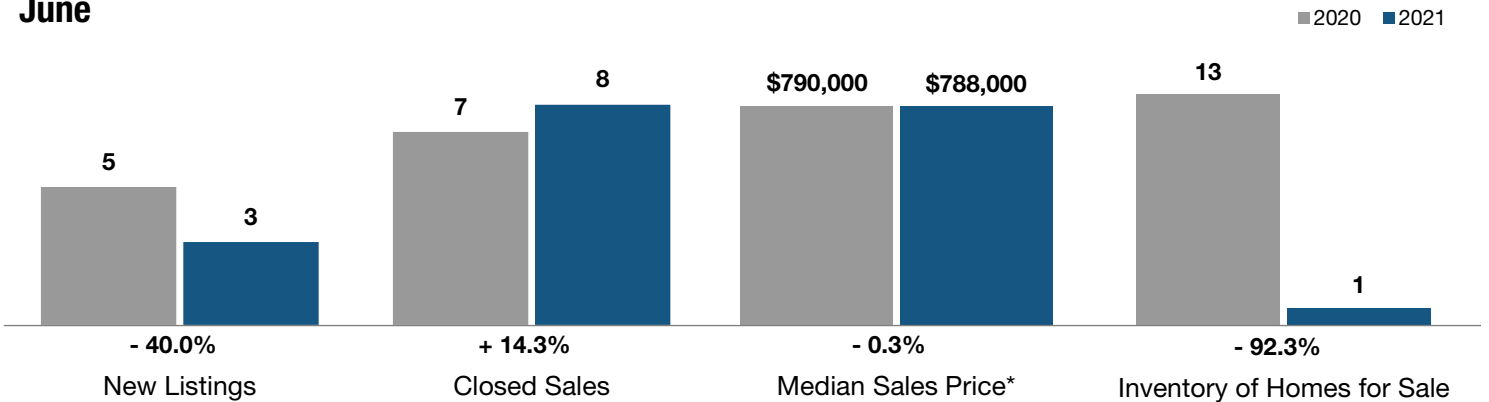


11: Indigo Run

| Key Metrics | June | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------------|--------------|-----------|----------------|
| | 2020 | 2021 | Percent Change | 2020 | 2021 | Percent Change |
| New Listings | 5 | 3 | - 40.0% | 34 | 28 | - 17.6% |
| Closed Sales | 7 | 8 | + 14.3% | 25 | 40 | + 60.0% |
| Median Sales Price* | \$790,000 | \$788,000 | - 0.3% | \$640,000 | \$766,500 | + 19.8% |
| Percent of List Price Received* | 95.7% | 102.0% | + 6.6% | 95.5% | 99.8% | + 4.5% |
| Days on Market Until Sale | 181 | 85 | - 53.0% | 143 | 89 | - 37.8% |
| Inventory of Homes for Sale | 13 | 1 | - 92.3% | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Historical Median Sales Price Rolling 12-Month Calculation

