

Local Market Update – June 2021

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®



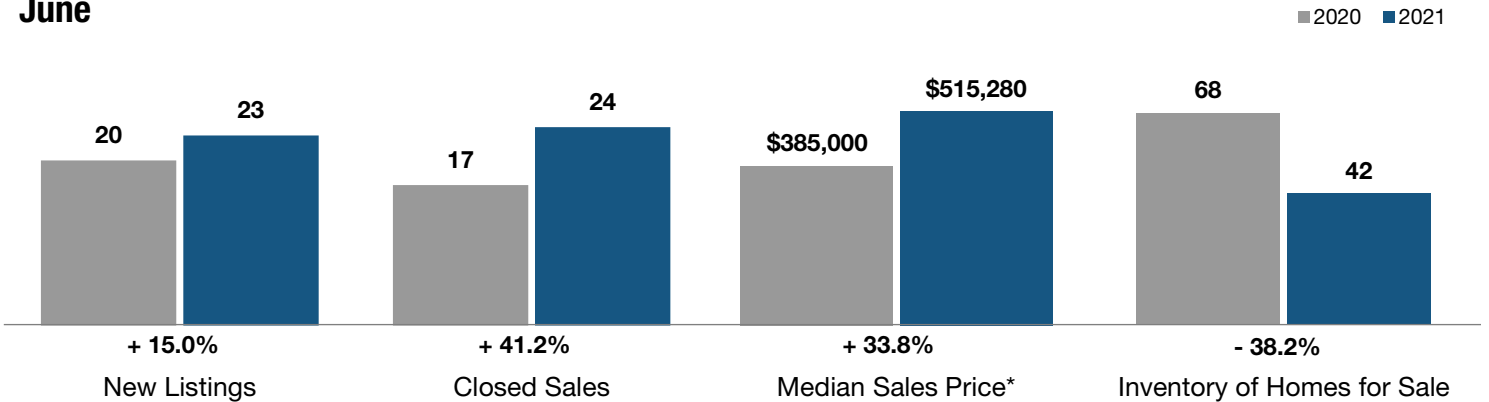
14: HH General

Detached Homes Only

Key Metrics	June			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	20	23	+ 15.0%	133	166	+ 24.8%
Closed Sales	17	24	+ 41.2%	70	139	+ 98.6%
Median Sales Price*	\$385,000	\$515,280	+ 33.8%	\$381,000	\$432,292	+ 13.5%
Percent of List Price Received*	95.9%	99.8%	+ 4.0%	95.4%	98.5%	+ 3.3%
Days on Market Until Sale	167	147	- 12.1%	207	123	- 40.5%
Inventory of Homes for Sale	68	42	- 38.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Historical Median Sales Price Rolling 12-Month Calculation

