

# Local Market Update – June 2021

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

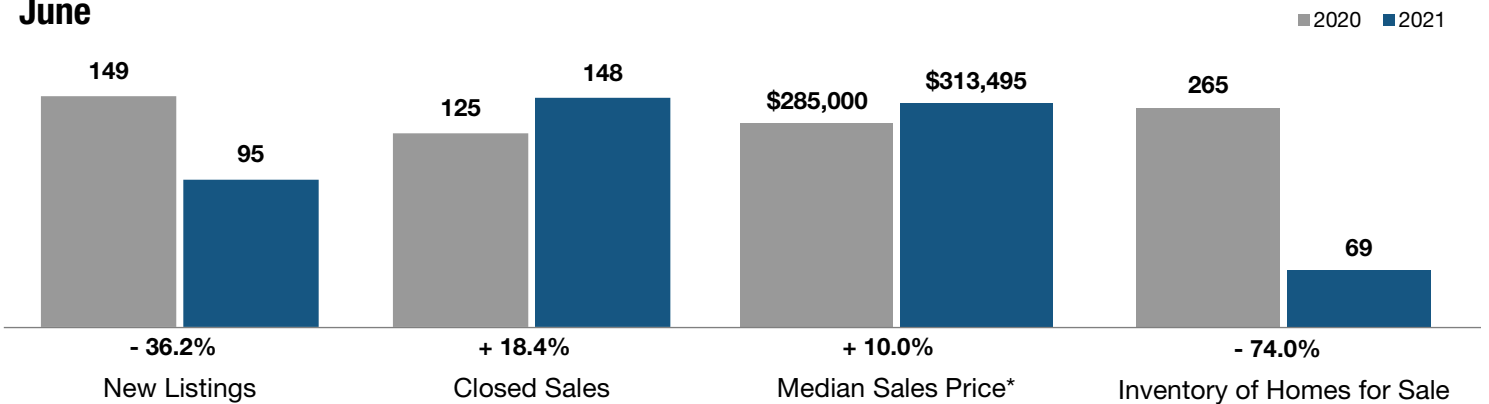


## 16: Bluffton General

Key Metrics	June			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	149	95	- 36.2%	729	796	+ 9.2%
Closed Sales	125	148	+ 18.4%	564	764	+ 35.5%
Median Sales Price*	\$285,000	\$313,495	+ 10.0%	\$284,495	\$311,800	+ 9.6%
Percent of List Price Received*	98.2%	100.9%	+ 2.7%	98.1%	99.6%	+ 1.5%
Days on Market Until Sale	118	86	- 27.1%	118	95	- 19.5%
Inventory of Homes for Sale	265	69	- 74.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### June



### Historical Median Sales Price Rolling 12-Month Calculation

